## Goal 1: Enhance the talent pipeline of work-ready individuals and connect that diverse workforce with high quality, sustainable jobs.

| Strategies   | Actions   | Metrics   |
|--|---|---|
| Invest in Career Pathways that respond to employers'   | Develop specific Career Pathways through integrated core  | Diagram of career pathways by targeted industry sector.   |
| needs and job seekers' interests.  | and other partners based on industry sector needs.  |   |
|  | Publicize Career Pathways information on the<br>ARIZONA@WORK Pinal County website.  | Update website.   |
| Stimulate the development of small and micro businesses in Pinal County.   | Prepare approaches for attracting and expanding small and micro-businesses in Pinal County, fully integrating business retention and expansion, including adult and youth as resources. | Recommended approaches reported to board for approval; number of job seekers starting businesses; number of people completing training on entrepreneural effort; number of new small businesses and expansion of existing small businesses. |
|  | Integrate partner providers such as SBA and Arizona<br>Commerce Authority, small business collaboration, as well as<br>local chambers of commerce in Pinal County.                      | Report to board demonstrating partners included.  |
|  | Partner with Cities' economic development endeavors<br>supporting small business.   | Report to board demonstrating involvement of cities.  |
|  | Establish a focused entrepreneurial training and education in<br>Pinal County in collaboration with educational partners.   | Report to board on streamlined approach to entrepreneurial training.  |
| Integrate quality of education at all levels to support a strong talent pipeline with longevity of purpose.      | Invest in the capacity to address soft skills and hard skills needed in targeted industry sectors.  | Number of graduates in ACRC (soft skills). Number of relevant industry certifications, licenses, and credentials per industry sector (hard skills).   |
|  | Integrate stackable credentials into programs to serve employers and job seekers.   | Number of stackable credentials earned by industry sector.  |
| Direct and shape work readiness through education (K-<br>12), GED/HSE preparation, and workforce<br>development. | Specify work readiness needs for industry sectors and employer organizations.   | Present a list of work readiness needs by industry sector to the PCWDB.   |
|  | Explore current programs and approaches that K-12 partners offer to prepare students for general work readiness and for careers in targeted industry sectors.                           | Present a list of programs and approaches by partner to the PCWDB.  |
|  | Facilitate the process of earning licenses, certifications, or credentials in targeted industry sectors.  | Report to the PCWDB number of licenses, certifications, or credentials in targeted industry sectors.  |
|  | Use technology to introduce careers to high school students.  | Report to the PCWDB on number of students reached via technology.   |

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| Coordinate workplace training, including post-<br>secondary and college-readiness initiatives.           | Collaborate with Business Service Delivery team on ongoing<br>business needs assessment and follow up measurement with<br>businesses on skill readiness.  | Needs assessment report; Evaluation report to the PCWDB.   |
|  | Systematically deliver and refine the information that<br>ARIZONA@WORK career advisors receive relative to real-<br>world career needs and opportunities. | Summary of what is provided to career advisors; survey of career advisors and results reported to the PCWDB. |
| Design a robust system of referrals to community-<br>based services to transcend barriers to employment. | Explore and identify currently existing services and their needs for resource support.  | Report to PCWDB of services and needs.   |
|  | Confer with partner providers to identify resources to<br>support job-seeking clients for mutual benefit of industry<br>and job seekers.                  | Report to PCWDB on defined process for guiding job seekers to career preparation.                            |
|  | Implement community-based services, including housing, transportation, and other identified support needs.  | Report to the PCWDB on documented list of supportive services.   |
|  | Measure the effectiveness of supportive services to support job readiness.  | Evaluation of support services.  |
| Connect people seeking jobs with high-quality, sustaina  | Establish a common method of pre-qualifying job applicants to meet specific company needs.  | Summary report to PCWDB of pre-qualification method by industry sector.                                      |
|  | Identify gaps in the job pipeline.  | Summary report to PCWDB of gaps by industry sector.  |
|  | Track hiring retention, and promotions by industry sector.  | Quarterly report to PCWDB of hiring, retention, promotion by industry se                                     |
|  | Establish a Youth Council that emphasizes needs and communication regarding building the talent pipeline of youth.  | Recruit five members to Youth Council.   |

| rural and non-rural.  |  |   |  |  |
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| Strategies  | Actions  | Metrics   |  |  |
| Become the strategic convener to familiarize everyone in<br>Pinal County with programs and services.  | Clarify and coordinate for Board and others all existing<br>workforce activities, as they vary by program requirements.                    | Report to the PCWDB on meetings hosted involving partners and providers by date.  |  |  |
|   | Expand connections including Business Services across local workforce development areas.   | Report to the PCWDB on meetings with other local area<br>by date.   |  |  |
|   | Conduct specific meetings that include stakeholders currently delivering services and the public to familiarize everyone with what exists. | Report to the PCWDB on meetings with employers in specified sectors; with members of the public, communicating sector strategies.   |  |  |
|   | Integrate specific outreach to cities, towns, and government officials.  | Documented meetings   |  |  |
|   | Ensure a presence of ARIZONA@WORK Pinal County for all major stakeholder entities, such as Pinal Partnership, chambers of commerce.        | Documented participants.  |  |  |
|   | For every yearly Pinal County Town Hall, include a segment that emphasizes ARIZONA@WORK, emphasizing ARIZONA@WORK in the 2021 session.     | Report to PCWDB on annual participation.  |  |  |
|   | Ensure Board of Supervisors support of coordinated outreach<br>and marketing for Pinal County Workforce Development.                       | Report to BoS on outreach: companies and individuals.   |  |  |
| Engage with employers in targeted sectors: advanced<br>manufacturing, health services, natural renewable<br>resources, aerospace and defense, transportation and<br>logistics, and tourism. | Establish an assigned group responsible for outreach to specific sector employers on a regularly scheduled basis.                          | Individual member of Goal Work Group team assigned to sector employers; report to Board, specifying outreach.   |  |  |
|   | Coordinate with Goal Group One on the development of Career Pathways.  | Report to the PCWDB on meetings with Goal Group One   |  |  |
|   | Coordinate with Goal Group One on their curricula for job readiness preparation, including basic hard and soft skills.                     | Report to the PCWDB on meetings with Goal Group One   |  |  |
| Facilitate workforce activities in northern and eastern rural portions of the County.   | Establish a dedicated task force that addresses needs to these<br>parts of Pinal County.   | Task force assigned; reports to Board   |  |  |
|   | Deliver the range of services needed in these parts of the County.   | Needs assessment report to Board.   |  |  |
|   | Evaluate the effectiveness of services to northern and eastern Pinal County.   | Documented service provision; impact on<br>unemployment by location within the County; impact or<br>poverty rate; free and reduced lunch for students;<br>average annual household income |  |  |
| Be the strategic voice between goals of PCWDB and state-<br>level workforce development organizations (DES and<br>ACA) to drive innovative change as a whole.                               | Demonstrate leadership in monthly state-level meetings of<br>ARIZONA@WORK to influence statewide service commitment<br>and delivery.       | Documented participation; updates to Board relative to opportunity areas that affect Pinal County   |  |  |
|   | Communicate to the PCWDB the strategic linkage among the State, Pinal County and PCWDB directions at PCWDB meetings.                       | Sumarize unified direction; local plan aligned with State<br>Plan, and regional integrity of direction; report to<br>Board.   |  |  |

| Strategies   | Actions  | Metrics   |
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| Align services in a manner that responds to<br>changing employer and environmental<br>needs. | Ensure resource support of identified sectors for Pinal<br>County: tourism, natural resources, advanced<br>manufacturing, aerospace and defense, health care, and<br>transportation and logistics. | Report to board.  |
|  | Benchmark against other regions regarding innovative methods of service delivery in state and USA.   | Update to board on trends.  |
|  | Coordinate with Goal Group One to integrate efforts with<br>Career Pathways and stackable credentials to meet<br>employer and job seeker needs.  | Report to board.  |
| Establish responsibility for connecting<br>systemic needs to existing systemic<br>resources. | Establish a quarterly review process to support alignment.   | Report to board on service alignment based on data.   |
|  | Coordinate with Goal Group Two to identify the workforce needs and support for cities and towns in Pinal County.   | List of workforce needs by city and town, including new employers and related.                                      |
|  | Identify and procure multiple funding sources to support the workforce efforts.  | Summary to PCWDB of funding sources by type.  |
|  | Explore the relevance and utility of a $501(c)(3)$ as a means of funding, including outreach to existing workforce boards that have incorporated this approach.                                    | Exploratory report for board consideration.   |
|  | Evaluate and publicize ROI associated with funds allocation.   | Report to PCWDB on ROI of funds allocated.  |
| Ensure an evidence-based approach to the location of physical job centers.                   | Analyze County statistics and perform an environmental scan to determine where to locate physical centers.   | Report to PCWDB with recommendations.   |
|  | Explore recently acquired data to interpret locational and mobile unit needs based on population characteristics (income, location, and related).  | Recommedation to board: Specified direction based on data analysis report.  |
| Explore the potential for innovative application of technology and virtual services.         | Ensure that all citizens in Pinal County have access to<br>workforce services, virtual reality, LanSchool (interactive<br>from a core location to virtual access points), and live<br>chat.        | Recommendation to PCWDB on virtual options.   |
|  | Integrate full internet service and comprehensive service<br>support at all satellite and affiliate centers to serve<br>employers and job seekers.   | Each site's conformance to satellite and affiliate center checklist; report to the Board confirming service levels. |