



A white, stylized handwritten signature of Martin D. @WORK, positioned over the large "@WORK" logo in the background.

Martin D. @WORK

***Presentation to the Pinal County Workforce  
Development Board***

***Where we went and where we're going***

**Aaron Moon, Project Director**

**July 21, 2022**



Innovative Workforce Solutions

# 113 Enrollments (Jan-June)

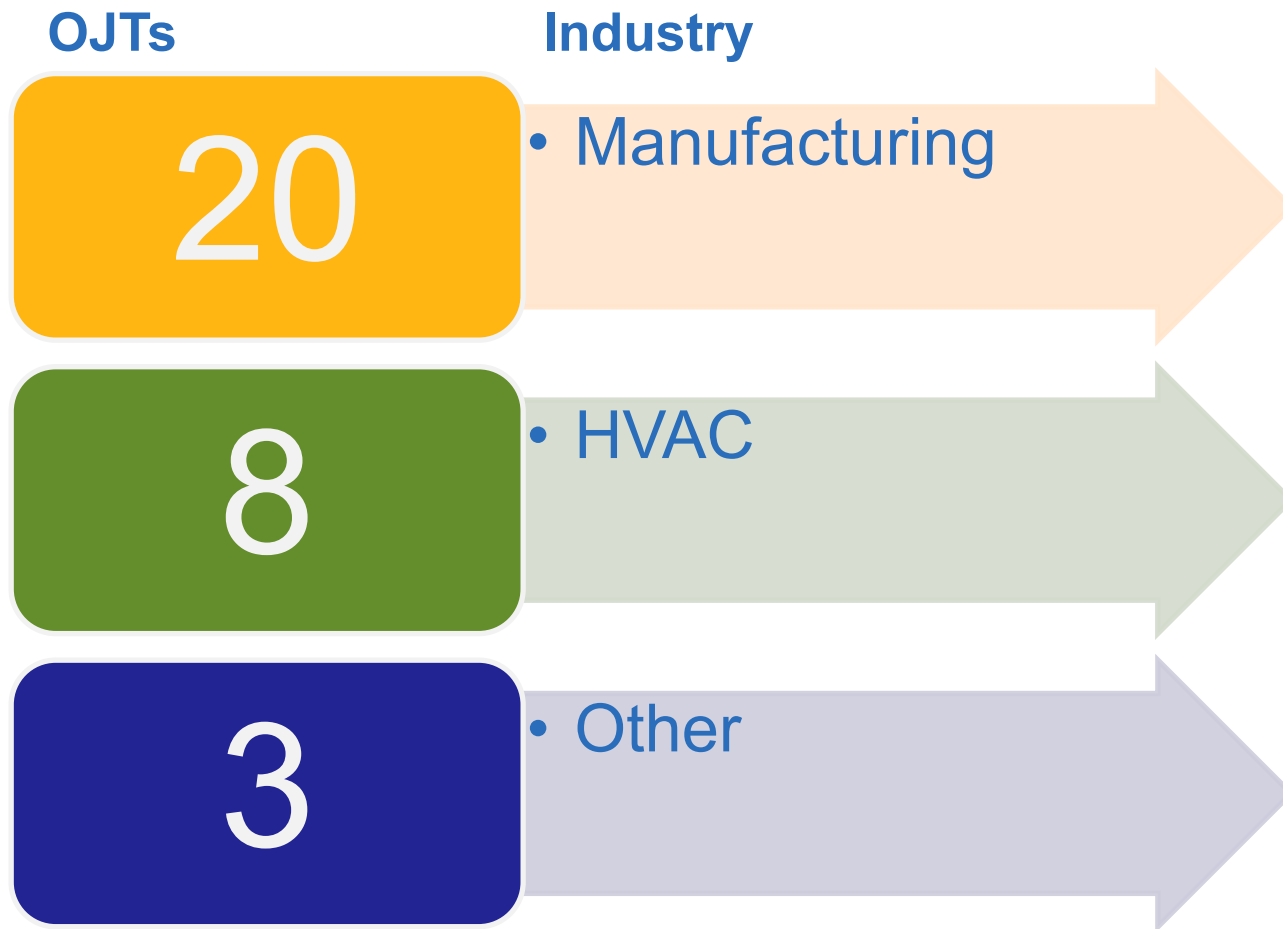
## Enrollment Highlights

## Industry



***126 percent increase from first half of PY21***

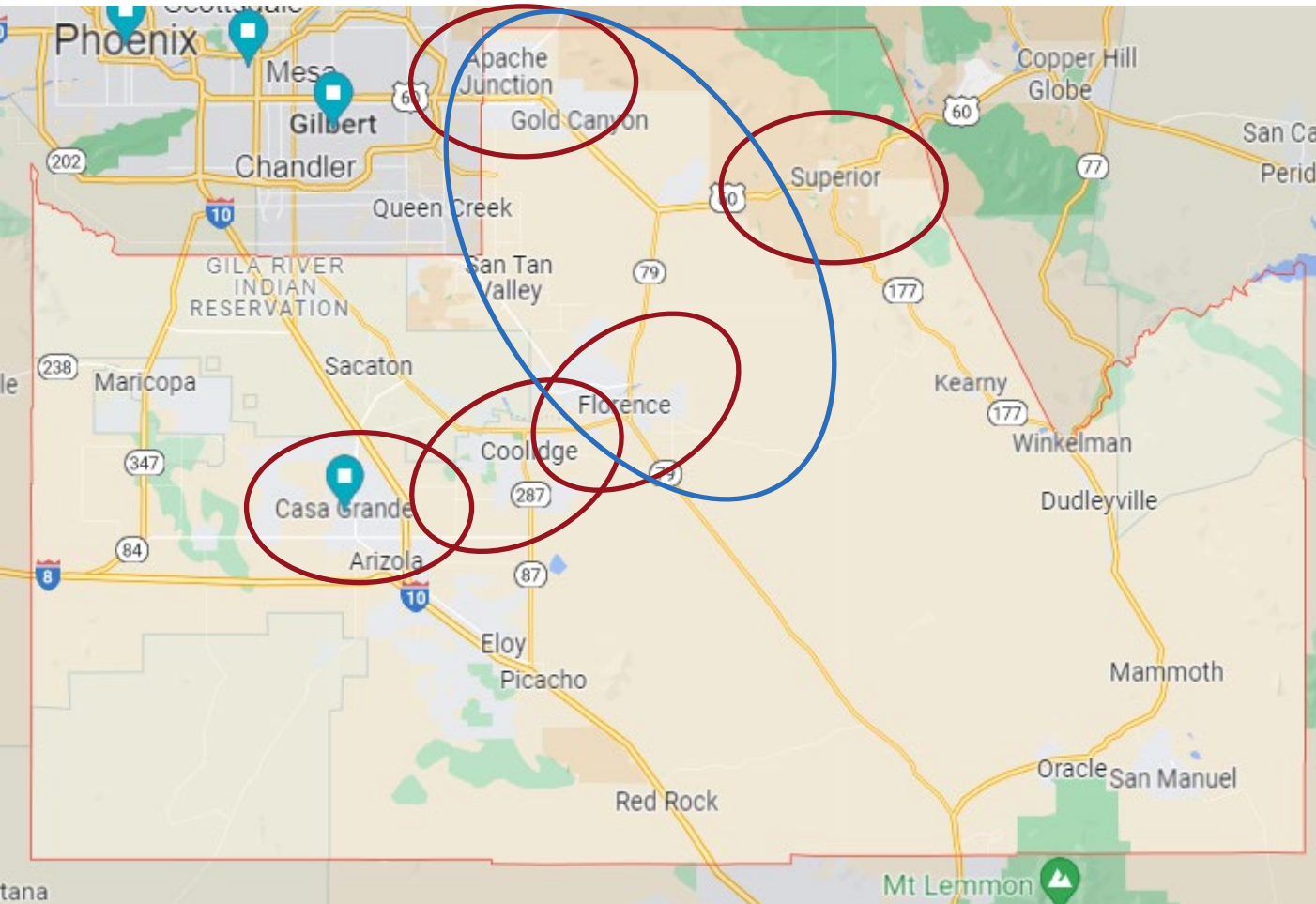
## 31 On-the-Job Trainings (Jan-Jun)



***48 percent success rate with reverse referral OJTs***



# Expanding our presence (Jan-Jun)



62

New Business Contacts

20

Workshop Attendees

3

Program Referrals



Resume Workshops



New Business Contacts



# Boldly moving forward in PY 22...

# 172

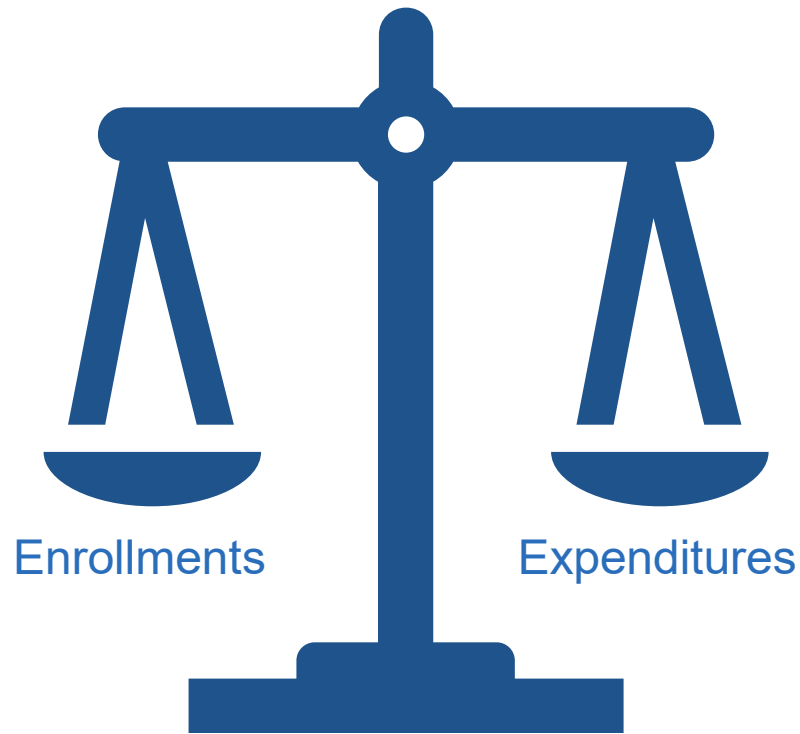
Enrollment Goal for PY22



...Arrive by April 30



# Finally getting them aligned in PY22



# For PY22 sustainability...

Request to transfer \$75,102 from Dislocated worker funding to Adult funding

60/40 Operational to Participant breakdown requirement as per contract:

- \$45,061 Operational Spending
- \$30,041 Participant Spending
- Summary of request: Based on reduced funding and rising costs of training programs, participant budgets are tight when compared to enrollment goals. Team is also looking to bring on additional member to alleviate workloads.
  - Second transfer may be requested depending on enrollment paces of Adult and Dislocated Worker participants.



# Questions

