

# Proposition 202 Tribal Gaming Application Sponsorship/Support Form Requesting Pinal County serve as the Fiscal Agent/Pass Through Entity

Name of the Tribal Community: Ak-Chin Indian Community

Due date of the application to the Tribal community: 7/15/2025

The following information will be used by Pinal County to 1) send the resolution and grant documents for the applicant to submit to the Tribal community, 2) send the funds, if awarded.

Name of the Non-profit: Sun Life Family Health Center

Contact person/title: Danielle Webster, Grants Manager

Email address: danielle.webster@slfhc.org

Address: PO Box 10097, Casa Grande, AZ 85130

**Project name:** Mammography Machine for Sun Life's Next Generation Healthcare Center

Amount being requested: \$320,000

**Project summary:** Purchase of new mammography machine for Sun Life's new Casa Grande

healthcare campus (opening May 2026)

Beneficiaries: Pinal County patients in need of mammograms/breast cancer screening.

Supervisor District: 3

The undersigns hereby certifies they have read and comply with the responsibilities set forth in the PINAL COUNTY TRIBAL GAMING GRANT PROGRAM Request for fiscal agent/pass through support documentation.

Eddie Estrada

Eddie Estrada, MD, MHA, CPE; Chief Executive Officer

Director name and signature

### 2025 Ak-Chin Indian Community Grant Application Cover Sheet

Name of Applicant: Sun Life Family Health Center	Applicant is a: □ City/Town/County (circle)  ☐ Other Nonprofit
Contact Person and Title: Danielle Webster, Grants Mana	<b>—</b>
Applicant Address (administrative office): 580 N Camino	Mercado Suite #7
City: Casa Grande Zip Code	e: 85122
Applicant Mailing Address (if different): PO Box 10097	
City: Casa Grande Zip Code	e: 85130
Phone Number: 520-640-5809 Fax Num	ber: n/a
E-mail Address: danielle.webster@slfhc.org	
Fiscal Agent for any Applicant that is not a City, Town, or	=
(Special Taxing Districts/Fire Districts must have a Fiscal	•
Contact Person: Heather Patel, Grants Administrator, Pin	al County
City/Town/County Mailing Address: P.O. Box 1348	
City: Florence Zip Code	
Phone Number: 520-866-6422 Fax Num	nber: n/a
E-mail Address: heather.patel@pinal.gov	
Program or Project Name: Mammography Machine for S	un Life's Next Generation Healthcare Center
Priority Area (Check all that apply) ☐ education ☐ pub	
promotion of commerce conomic and community	
Purpose of Grant (brief statement): Purchase of new mam	imography machine for Sun Life's new Casa Grande
healthcare campus (opening May 2026)	
Target Audience/Beneficiaries: Pinal County women age with signs/symptoms of breast cancer.	40+ due for mammogram, or patients of any age
Beginning and Ending Date of	
Program or Project: 1/1/2026 – 12/31/2026	
	otal Cost: \$320,000
Geographic Area Served: Pinal County	
By the execution of this Grant Application the unders. Application is true, to the best of the Applicant's knowled information in this Application changes.	
Signature: For the Applicant: Danielle Webster	Date:6/4/2025
Typed/Printed Name and Title: _Danielle Webster, Grants	Manager
For the Fiscal Agent:	Date:
(If applicable) Typed/Printed Name and Title: Heather Patel, Grants Ad-	ministrator for Pinal County



## AK-CHIN INDIAN COMMUNITY 2025 PROP 202 – 12% CONTRIBUTION GRANT APPLICATION NARRATIVE

#### A. Purpose of Grant

#### 1. Proposed Purchase

Sun Life Health is a Federally Qualified Health Center (FQHC), founded in January 1976 and headquartered in Casa Grande, Arizona. Our mission is helping all people achieve their healthiest lives; our vision is to be the first choice for health and wellness for all people. As a Joint Commission certified Primary Care Medical Home, we are one of Pinal County's largest providers of primary healthcare services with 8 locations; as well as 2 locations in neighboring Maricopa County. Our services include primary care, pediatrics, OB/GYN, mammography, family and pediatric dentistry, orthodontics, integrated behavioral health, radiology, labs, community pharmacy, and clinical pharmacy.

In 2024, we served 49,602 patients with 159,220 visits. As an FQHC, all community members are welcome to access Sun Life's high-quality and compassionate care, regardless of their ability to pay. 74.9% of our patients last year were low-income, 12% had no insurance, 32.8% were enrolled in CHIP or Medicaid, and 62.3% were people of color. Low-income patients who are uninsured or underinsured are eligible for our sliding fee scale.

#### SUN LIFE'S NEXT GENERATION HEALTHCARE CAMPUS AND PROVIDER TRAINING CENTER



As Sun Life has grown over the past 49 years, our footprint in Casa Grande has expanded to 3 clinics and 2 administrative sites. To create greater efficiency and improve convenience and access for our patients, we embarked on an ambitious and impactful journey to consolidate our medical services and growing medical workforce training program into a new, 110,000 square foot, 4-story building on 10 acres of land off Casa Grande's main thoroughfare, Florence Boulevard. Construction on the new building is slated for completion in April 2026.

Our integrated model of care at the new campus will offer patients complete primary care services in one location. In addition, on-site workforce training programs will provide developing medical professionals hands-on learning opportunities in an innovative facility dedicated to whole-person health. The new campus will allow Sun Life to both increase the number of patients seen each year, and grow the healthcare

workforce that is so desperately needed in Pinal County (designated a Healthcare Professional Shortage Area, Medically Underserved Area, and Medically Underserved Population by the federal government).

To maximize resources, Sun Life will transfer as much medical equipment and furniture as possible from our existing clinics to the new campus. This includes one mammography machine. We respectfully seek funding from the Ak-Chin Indian Community for a second mammography machine, which will increase our capacity to perform life-saving breast cancer screenings and remove barriers to access for women across Pinal County.

#### **EARLY DETECTION IS KEY!**

Breast cancer is the most commonly diagnosed cancer in the United States (National Cancer Institute, 2025), with about 1 in 8 women receiving the diagnosis in their lifetime (American Cancer Society, 2025).

According to the American Cancer Society, the relative 5-year survival rate for early-stage breast cancer diagnoses is 99%. Conversely, the survival rate for a Stage 4 diagnosis is 32%. Women who participate in mammography screening are 25% less likely to receive a late-stage breast cancer diagnosis (Cancer Journal, 2020). Unfortunately, in Pinal County, approximately 25% of women with breast cancer are diagnosed late stage (AZ Department of Health Services, "State of Cancer in Arizona," 2023).

It is recommended that women over age 40 receive annual or bi-annual mammograms (depending on age and risk factors). This means in Pinal County, approximately 108,000 women are advised to have mammograms each year or every other year. Our mammography services are also available to patients, at any age, whose self-exams or clinical breast exams identify lumps, skin changes, or other abnormalities that may indicate breast cancer.

Sun Life is the only mammography provider open to all members of the public in Pinal County, regardless of their health insurance coverage or ability to pay. Adding a second mammography machine to our new campus will meaningfully increase access to breast cancer screenings for these women, including those who face the most significant barriers to care. We hope the Ak-Chin Indian Community will help us to provide this vital service to more women across Pinal County.

#### 2. Target Population

Sun Life Health mammography services are available to all women in Pinal County, with a target population of those over age 40.

Sun Life's patients come from a variety of backgrounds. Last year, our patients were:

- 12% uninsured, 32.8% on Medicaid/AHCCCS/CHIP, and 23.4% on Medicare
- 43.1% below the Federal Poverty Level (\$31,200/yr for a family of 4) and another 31.8% between 100%-200% of Federal Poverty Level (\$62,400/yr for a family of 4). For comparison, according to the MIT Living Wage Calculator, a family of 4 in Pinal County needs \$94,786/yr for a living wage.
- 62.3% racial/ethnic minorities, with 48.8% of Hispanic or Latino/a origin
- 12% best served in a language other than English
- 24.6% age 60+

With the addition of a second mammography machine, we aim to provide mammograms to 3,200 Pinal County women during the grant term.

#### 3. Project Goals and Plan

<u>Goal 1:</u> Our primary goal to be achieved with funding from the Ak-Chin Indian Community is to purchase a second mammography machine for Sun Life's new medical center.

<u>Goal 2:</u> As of June 2025, Sun Life has 2,519 existing patients due for a mammogram, and 4,836 existing patients who are compliant with their annual or bi-annual breast cancer screening recommendation (meaning they received a mammogram at Sun Life, or reported to us that they received a mammogram elsewhere). This represents 65.8% compliance. Our goal is to increase patient compliance to 83%, ensuring that 1,200 more women receive the potentially life-saving screening.

To meet the first goal, Sun Life will initiate the procurement process upon notification of award (if we are fortunate enough to be selected by the Community!). This will ensure that we have updated quotes, can select a vendor, and negotiate the purchase for a March/April 2026 delivery and installation.

To meet the second goal, mammography services will be provided on a continual basis during weekdays. We will employ a multi-pronged outreach and education strategy to ensure more patients and women in the community receive their annual or bi-annual mammogram:

- Our electronic health records systems indicates when patients are due, and they are automatically prompted via our patient portal, text messages, and/or emails to schedule appointments. In addition, our providers can also see the flags on patients' charts and will discuss the importance of scheduling mammograms during their visits. Finally, our Care Gaps team will call patients overdue for a mammogram to explain the importance and assist with scheduling.
- Our Outreach team will utilize a variety of methods, including social media, community health fairs, educating partners, and more, to increase awareness throughout Pinal County about the importance of mammograms and the availability/accessibility of the service at Sun Life's new healthcare center in Casa Grande.
- Since breast cancer screenings are one of the key metrics that Sun Life measures, our clinical team
  may also develop strategic initiatives to increase screening compliance, to supplement the above
  activities. Examples include targeted communications to patients, greater emphasis on in-office
  conversations with patients, dedicated patient health educators, or other evidence-based
  strategies identified by our clinicians as a fit for our patient population.

#### 4. Timetable for Purchase and Implementation of the Mammography Machine

Groundbreaking on Sun Life's new campus was held in October 2024, and construction is well underway! The building is scheduled to be completed in April 2026 and open for business in May 2026. If generously awarded an Ak-Chin Indian Community grant, we anticipate the funding will be received from Pinal County in early 2026. We will initiate the mammography machine procurement process upon notice of award and complete the purchase upon receipt of funds. The machine will be installed in the new building March or April 2026, and will be ready for use when the new facility opens in May 2026. Upon notice of award, Sun Life will begin to coordinate with the Community to plan signage for the mammography room, to be in place for the building's opening.

#### **B.** Resources.

#### 1. Current Funding Sources

Sun Life is fortunate to have the support of US Senator Mark Kelly, who sponsored our request for Congressionally Directed Spending to kick-off the project. The one-time grant represents approximately 10% of project costs and is managed through the US Department of Health and Human Services' Health Resources and Services Administration. Sun Life has taken a loan, backed by the US Department of Agriculture, to cover approximately 85% of the remaining project costs. Our Board of Directors and Executive Leadership decided that this option, to be paid over time through patient/payor revenue, was the best way to invest in the future of Pinal County's health and well-being. We are seeking additional community sponsorships and grants to support with the remaining approximately 5% of project costs to outfit and equip the new campus. We are proud to have secured a one-time Arizona Diamondbacks Ken Kendrick Grand Slam Grant to support the pediatrics wing at the new campus! Our request to the Community is our only planned request for the purchase of the second mammography machine.

Regarding long-term funding sources, Sun Life's business model is largely self-sustaining, with fees for service (from private insurance, Medicaid/Medicare, and CHIP) generating a significant percentage of our operating revenue each year. Uncommon, capital purchases, such as the mammography machine, require planning and special funding. Thereafter, ongoing costs are for maintenance and staff, which are folded into our annual budgeting process and covered by operating revenue.

Given the current political and economic climate, Sun Life is anticipating changes to Medicaid and other federal funding. We are seeking to diversify our funding to include more non-federal support, which will help ensure that we maintain service levels and quality of care both in the near future and for many more decades to come.

#### 2. Other Organizations/Partners (non-funding)

Sun Life is partnering with the general contractor/builder, architect, and multiple subcontractors as the new campus is built. Pinal County and the City of Casa Grande have been critical supporters and partners throughout the process, as we navigate the many bureaucratic steps involved in a large commercial construction project. Another key partner is the US Department of Agriculture, who guaranteed our construction loan.

#### 3. One-time Purchase and Sustainability

Our request is for a one-time purchase. We expect the initial purchase to include an 18-month warranty (exact details will be determined through the procurement process), and thereafter the machine will require annual, full preventative maintenance. The cost for maintenance will be covered by revenue generated by patient/payor fees.

#### 4. Funding Requested from other Arizona tribes

#### a. Pending Requests within last 18 Months for the Same Request

Sun Life has not made the same request to other Arizona tribes, or any other funding sources, for this purchase.

#### b. Awarded 12% Contribution Requests in Last 5 Years

In the past five years, Sun Life has submitted the following applications to AZ tribes for Prop 202 funding:

- Gila River Indian Community: X-ray machine for our new campus, \$128,000 (Application pending, submitted February 2025)
- Tohono O'odham Nation: 2<sup>nd</sup> X-ray machine for our new campus, \$128,000 (Application pending, submitted June 2025)
- Salt River Pima-Maricopa Indian Community: Robotic pharmaceutical dispenser for our Mesa clinic: \$150,000 (Awarded August 2023)
- Tohono O'odham Nation: Robotic pharmaceutical dispenser for our Eloy clinic, \$142,000 (Awarded September 2022)
- Tohono O'odham Nation: Startup funding for dental and vision services in Eloy clinic, \$70,000 (Not awarded, 2023)

#### C. Reports: Accounting for and Managing Funds, and Tracking Project Progress

Sun Life has an extensive history of successful and responsible grants management, ranging from multi-year, multi-million dollar federal grants, to small grants from local foundations. Each is carefully documented by our accounting team, tracking expenditures in partnership with relevant program or project managers. For our request to the Community, the purchase of the mammography machine will be facilitated by our Associate Director of Supply Chain, who is overseeing all major purchases for the new campus. If generously awarded funding, she will be notified of the amount and will initiate the purchasing process. This includes issuing a purchase order under the grant's assigned accounting code. With the code,

our accounting team documents the purchase in our automated accounting system. Through this process, we can account for and report on the use of funds.

All patient data is meticulously documented in eClinicalWorks—a comprehensive system that combines electronic health records, practice management, and medical billing. This allows us to readily retrieve mammography data throughout the year, including weekly data check-ins with key management and leadership staff. (Breast cancer screenings are one of the major metrics that we track.) This will enable us to monitor progress toward our goals, make strategic adjustments as needed, and ultimately report on outcomes to the Community.

#### D. Budget

Revenue	Amount
Ak-Chin Indian Community Prop 202 funding	\$320,000
Total	\$320,000

Expense	Amount
Mammography machine	\$320,000
Total	\$320,000

The cost of the mammography machine is inclusive of parts, delivery/installation, and an 18-month warranty. All funds are projected to be spent by June 2026.

#### E. Additional information

An important element of our project is recognizing the tremendous supporters who are making this milestone in Pinal County history possible. These invaluable stakeholders (among whom we hope to count the Ak-Chin Indian Community) are helping Sun Life permanently change the face of healthcare in Casa Grande—as well as the city's skyline!

Sun Life will recognize a generous grant from the Community within the new campus with signage outside of the mammography room, located in the imaging and lab wing on the building's 1st floor. We would love to partner with the Community to determine how you would like to be recognized (e.g., with the Community's seal, name, and/or language such as "Generously donated by..."). In addition, we are exploring options for recognizing all donors in a central location, such as a donor wall in the main lobby. We will permanently recognize the Community's generosity and support for the health and well-being of Pinal County residents on this prominent display.

Sun Life will also be thrilled to recognize the Community's generosity and partnership through social media, where we have over 4,800 followers across our accounts. We will also issue a press release to notify local newspapers of the Community's philanthropic investment. The Ak-Chin Community Council and representatives will be welcome at the grand opening of the new campus, and we are always open to exploring additional recognition options!

Please accept our deepest gratitude for considering our application. Thank you!



CINCINNATI OH 45999-0038

In reply refer to: 0248267585 Mar. 19, 2014 LTR 4168C 0 86-0296211 000000 00

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BODC: TE

SUN LIFE FAMILY HEALTH CENTER INC 865 N ARIZOLA RD CASA GRANDE AZ 85122



026644

Employer Identification Number: 86-0296211
Person to Contact: Ms. P. Skiles
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Mar. 10, 2014, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in January 1977.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(iii).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.