



PINAL COUNTY

WIDE OPEN OPPORTUNITY

New Money Public Works Projects, Preliminary Amortization Schedule & Bond Market Update

March 13, 2025, 9:30am

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$196M New Money over 30-Years

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- $196 million (estimated) Capital Improvement Project Details with a 30-Year amortization.

Period Ending	Principal	Coupon	Interest	Debt Service
06/30/2026			4,655,000.00	4,655,000.00
06/30/2027	3,020,000	4.750%	9,238,275.00	12,258,275.00
06/30/2028	3,165,000	4.750%	9,091,381.25	12,256,381.25
06/30/2029	3,320,000	4.750%	8,937,362.50	12,257,362.50
06/30/2030	3,480,000	4.750%	8,775,862.50	12,255,862.50
06/30/2031	3,650,000	4.750%	8,606,525.00	12,256,525.00
06/30/2032	3,830,000	4.750%	8,428,875.00	12,258,875.00
06/30/2033	4,015,000	4.750%	8,242,556.25	12,257,556.25
06/30/2034	4,210,000	4.750%	8,047,212.50	12,257,212.50
06/30/2035	4,415,000	4.750%	7,842,368.75	12,257,368.75
06/30/2036	4,630,000	4.750%	7,627,550.00	12,257,550.00
06/30/2037	4,855,000	4.750%	7,402,281.25	12,257,281.25
06/30/2038	5,090,000	4.750%	7,166,087.50	12,256,087.50
06/30/2039	5,340,000	4.750%	6,918,375.00	12,258,375.00
06/30/2040	5,600,000	4.750%	6,658,550.00	12,258,550.00
06/30/2041	5,870,000	4.750%	6,386,137.50	12,256,137.50
06/30/2042	6,155,000	4.750%	6,100,543.75	12,255,543.75
06/30/2043	6,455,000	4.750%	5,801,056.25	12,256,056.25
06/30/2044	6,770,000	4.750%	5,486,962.50	12,256,962.50
06/30/2045	7,100,000	4.750%	5,157,550.00	12,257,550.00
06/30/2046	7,445,000	4.750%	4,812,106.25	12,257,106.25
06/30/2047	7,810,000	4.750%	4,449,800.00	12,259,800.00
06/30/2048	8,185,000	4.750%	4,069,918.75	12,254,918.75
06/30/2049	8,585,000	4.750%	3,671,631.25	12,256,631.25
06/30/2050	9,005,000	4.750%	3,253,868.75	12,258,868.75
06/30/2051	9,440,000	4.750%	2,815,800.00	12,255,800.00
06/30/2052	9,900,000	4.750%	2,356,475.00	12,256,475.00
06/30/2053	10,380,000	4.750%	1,874,825.00	12,254,825.00
06/30/2054	10,890,000	4.750%	1,369,662.50	12,259,662.50
06/30/2055	11,415,000	4.750%	839,918.75	12,254,918.75
06/30/2056	11,975,000	4.750%	284,406.25	12,259,406.25
	196,000,000		176,368,925.00	372,368,925.00

Historical and Projected Excise Tax Collections

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Source	Actual 2019/20	Actual 2020/21	Actual 2021/22	Actual 2022/23	Unaudited Actual 2023/24	Budgeted 2024/25
County General Excise Tax Revenues	$ 20,121,457	$ 24,692,328	$ 30,303,596	$ 36,030,382	$ 39,645,418	$ 37,450,771
Gross State Shared Revenues	$ 40,458,279	$ 48,435,559	$ 58,269,430	$ 63,395,362	$ 66,363,660	$ 65,617,812
Less: ALTCS Contribution	(13,755,300)	(14,431,100)	(12,109,900)	(17,427,100)	(18,011,700)	(18,011,700)
Less: AHCCCS Contribution	(3,037,917)	(3,048,726)	(3,051,927)	(3,070,649)	(3,100,864)	(3,100,900)
Net State Shared Revenues	$ 23,665,062	$ 30,955,733	$ 43,107,603	$ 42,897,613	$ 45,251,096	$ 44,505,212
Vehicle License Tax Revenues	$ 13,398,599	$ 16,342,441	$ 16,329,451	$ 17,156,998	$ 17,821,430	$ 16,861,000
Total County General Excise Tax Revenues, Net State Shared Revenues and Vehicle License Tax Revenues	$ 57,185,118	$ 71,990,502	$ 89,740,650	$ 96,084,993	$ 102,717,943	$ 98,816,983

** Figures were pulled from the County's ACFRs and were displayed in thousands.*

Source: Annual Comprehensive Financial Reports of the County and the Budget and Research Department of the County.

Estimated Debt Service Requirements & Coverage: 30-Years @ 4.75%

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(1)	(2)	(3)	(4)	(5)	(8)	(9)	(6)	(7)	(8)	(9)
			2025 Refunding Obligations		Tax-Exempt 2025 Obligations		Taxable 2025 Obligations (ASRS)		Total	Maximum Annual
Fiscal Year	Pledged Revenues	Outstanding Debt Service (a)	Principal (8/1)	Interest	Principal (8/1)	Interest	Principal (8/1)	Interest	Aggregate Debt Service	Debt Service Coverage
2022/23	$ 96,084,993									
2023/24	102,717,943									
2024/25		$ 29,419,383							$ 29,419,383	
2025/26		29,535,381	$ 300,000	$ 1,794,053		$ 4,655,000	$ 3,590,000	$ 4,539,499	44,413,933	
2026/27		19,172,759	7,090,000	2,218,750	$ 3,020,000	9,238,275	2,270,000	5,861,133	48,870,917	
2027/28		20,244,750	7,450,000	1,855,250	3,165,000	9,091,381	2,380,000	5,753,081	49,939,463	
2028/29		20,241,761	7,825,000	1,473,375	3,320,000	8,937,363	2,495,000	5,636,424	49,928,923	
2029/30		24,002,083	4,405,000	1,167,625	3,480,000	8,775,863	2,620,000	5,511,688	49,962,259	2.06 x
2030/31		20,098,617	3,825,000	961,875	3,650,000	8,606,525	2,755,000	5,377,209	45,274,226	
2031/32		20,122,025	4,010,000	766,000	3,830,000	8,428,875	2,900,000	5,231,554	45,288,455	
2032/33		20,117,545	4,210,000	560,500	4,015,000	8,242,556	3,055,000	5,075,306	45,275,907	
2033/34		20,140,699	4,425,000	344,625	4,210,000	8,047,213	3,225,000	4,907,540	45,300,076	
2034/35		20,124,320	4,680,000	117,000	4,415,000	7,842,369	3,405,000	4,727,347	45,311,035	
2035/36		20,133,490			4,630,000	7,627,550	3,595,000	4,534,449	40,520,489	
2036/37		19,358,216			4,855,000	7,402,281	3,805,000	4,327,778	39,748,276	
2037/38		19,328,982			5,090,000	7,166,088	4,025,000	4,107,140	39,717,210	
2038/39		12,781,106			5,340,000	6,918,375	4,260,000	3,871,610	33,171,090	
2039/40		12,265,900			5,600,000	6,658,550	4,510,000	3,620,099	32,654,548	
2040/41		12,252,293			5,870,000	6,386,138	4,780,000	3,351,352	32,639,782	
2041/42		12,265,417			6,155,000	6,100,544	5,070,000	3,062,041	32,653,002	
2042/43		12,262,014			6,455,000	5,801,056	5,380,000	2,751,937	32,650,007	
2043/44		12,285,949			6,770,000	5,486,963	5,710,000	2,422,841	32,675,753	
2044/45		12,261,254			7,100,000	5,157,550	6,055,000	2,073,715	32,647,519	
2045/46		8,178,938			7,445,000	4,812,106	6,425,000	1,703,371	28,564,415	
2046/47		8,164,782			7,810,000	4,449,800	6,820,000	1,308,620	28,553,203	
2047/48		8,157,696			8,185,000	4,069,919	7,245,000	887,725	28,545,339	
2048/49		8,156,243			8,585,000	3,671,631	7,690,000	440,795	28,543,670	
2049/50		8,158,990			9,005,000	3,253,869	3,520,000	105,336	24,043,195	
2050/51		8,164,503			9,440,000	2,815,800			20,420,303	
2051/52		8,171,346			9,900,000	2,356,475			20,427,821	
2052/53		8,178,086			10,380,000	1,874,825			20,432,911	
2053/54					10,890,000	1,369,663			12,259,663	
2054/55					11,415,000	839,919			12,254,919	
2055/56					11,975,000	284,406			12,259,406	
		$ 453,744,527	$ 48,220,000	$ 11,259,053	$ 196,000,000	$ 176,368,925	$ 107,585,000	$ 91,189,588	$ 1,084,367,094	

(a) Net of the bonds being refunded, which includes certain maturities of the Series 2014 Pledged Revenue Bonds and the 2015 Pledged Revenue Refunding Bonds.

Source: Comprehensive Annual Financial Reports of the County and the Budget and Research Department of the County.

Finance Calendar

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April 2025						
S	M	T	W	TH	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

May 2025						
S	M	T	W	TH	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

June 2025						
S	M	T	W	TH	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

July 2025						
S	M	T	W	TH	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

Date	Event	Responsibility
Step 1 Completed	Work Session with BOS regarding Refunding and ASRS (no new money discussion)	PC, Stifel, GT
Stifel to Coordinate	Team review of 11-391 Public Hearing Notice and related conservative numbers required to be incorporated.	PC, GT, Stifel
April 7th	GT to provide Notice to newspaper regarding **April 30th** Public Hearing.	GT, Stifel, PC
April 10th	Public Hearing Noticed published in newspaper of general circulation	GT, PC
Week of April 21st	All documents due to Clerk in advance of **April 30th** Public Hearing.	All Parties
Work Session 2: March 13th	**Work Session: New Money Projects under consideration. GT to communicate with newspaper of general circulation re. Public Hearing date.**	**PC**
April 30th / Omar to Attend	**ARS 11-391 Public Hearing.**	**PC, GT, Stifel**
May 28th / Omar to attend	**BOS considers a Resolution authorizing (delegating) authority to the County Manager and CFO to effectuate the transaction.**	**PC, Stifel, GT**
Timing TBD	Distribute POS to prospective investors.	All Parties
Week of July 7th	**Obligation Underwriting (30 days after Resolution Approval).**	**All Parties**
TBD	Bond closing.	All Parties

Financing Team:					
PC	=	Pinal County, Arizona – Issuer	**BS**	=	Ballard Spahr – UW's Counsel
GT	=	Greenberg Traurig – Bond Counsel			
Stifel	=	Stifel, Nicolaus & Company, Inc. – UW			

Bond Market Update

Interest Rate Forecast

- Concerns of a slowdown in the labor market and broader-based economic activity have re-emerged. Hiring in the U.S. dipped at the start of the year, largely the result of weakness in areas hit by extreme weather conditions that included winter storms in the Mid-Atlantic and East Coast as well as wildfires in California. There was also a noticeable slowdown in services hiring in recent months, which could be a reflection of the effort by the White House to reduce the number of federal employees and sever government contracts, as well as trepidation surrounding new layers of international tariffs.

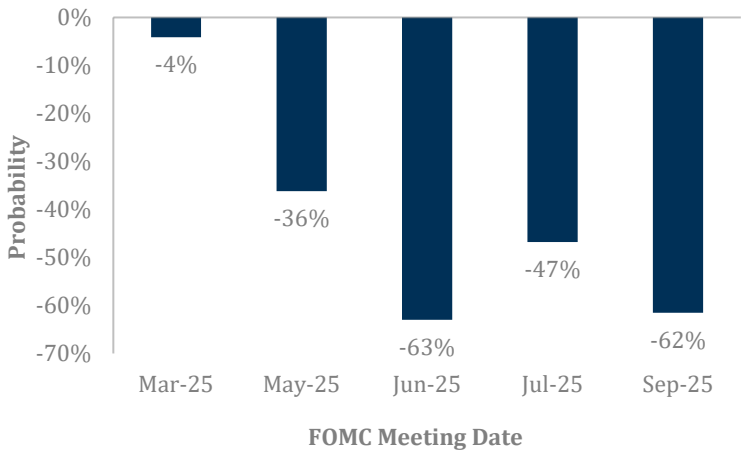
- While one, or even two, data points do not make a trend, the clear rise in hiring hesitancy for a plethora of reasons coupled with declining confidence, a recent pullback in consumer spending and a slowing pace of business investment have some investors raising the probability of a downturn or an outright domestic recession and increasing bets of Fed policy relief sooner than later.

Bloomberg Consensus Yield Curve Projections (%)

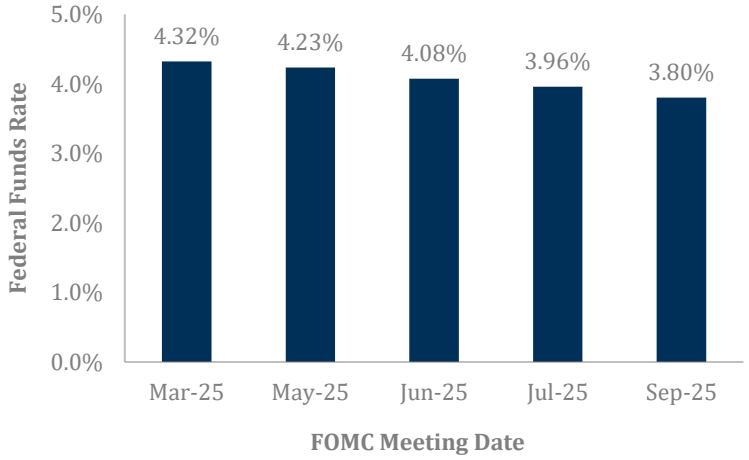
Market Consensus Yield Curve Projections (%)					
	Current	Q1 25	Q2 25	Q3 25	Q4 25
Fed Funds	4.50	4.50	4.35	4.20	4.10
2-Yr UST	3.99	4.19	4.09	4.00	3.91
10-Yr UST	4.32	4.49	4.44	4.41	4.38
30-Yr UST	4.62	4.67	4.63	4.60	4.58

Market Consensus Probability of a Rate Hike at Upcoming Fed Meetings

Calculated Using Fed Funds Futures. (Values > 100% indicate a greater than 25 bp hike)



Market Consensus Implied Overnight Effective Rate After Each Fed Meeting

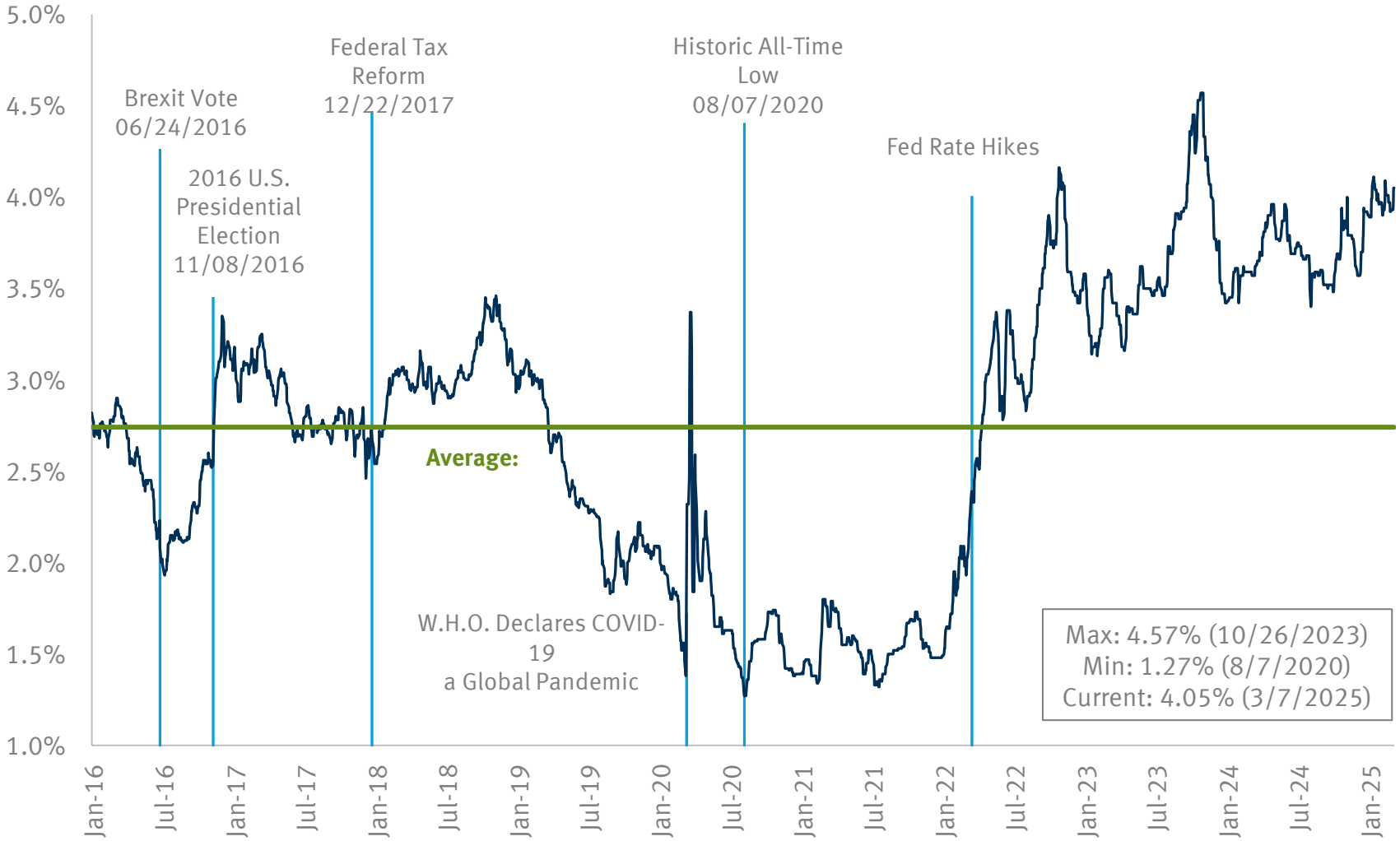


Sources: Stifel Fixed Income Strategy Department, US Treasury, Bloomberg, Thomson Reuters. As of March 7, 2025.

Market Volatility: A Defining Characteristic

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30-Year AAA MMD Since 2016



Source: Thomson Reuters. As of March 7, 2025.

Disclosure

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