

# Proposition 202 Tribal Gaming Application Sponsorship/Support Form Requesting Pinal County serve as the Fiscal Agent/Pass Through Entity

Name of the Tribal Community: Gila River Indian Community

Due date of the application to the Tribal community: 4/1/2024

The following information will be used by Pinal County to 1) send the resolution and grant documents for the applicant to submit to the Tribal community, 2) send the funds, if awarded

Name of the Non-profit: A New Leaf, Inc.

Contact person/title: Paula Kipp

Email address: grants@turnanewleaf.org

Address: 868 E University Dr. Mesa, AZ, 85203

**Project name:** Housing Stability Services

Amount being requested: \$50,000

**Project summary:**Housing Stability Services provide individualized support to assist families with transitioning from homelessness to stable housing, and with maintaining housing. Grant funds are requested to provide emergency financial assistance

to ensure families stay stably housed and prevent returning to homelessness.

**Beneficiaries:** Families experiencing homelessness, or at risk of homelessness, in Pinal County.

Supervisor District: 2.3.5

The undersigns hereby certifies they have read and comply with the responsibilities set forth in the PINAL COUNTY TRIBAL GAMING GRANT PROGRAM Request for fiscal agent/pass through support documentation.

Director name and signature

Michael T. Hughes, CEO



## **Cover Sheet**

Click field or use up/down arrow keys to move among fields

Municipality Information					
1. Date of Application: 2/16/2024					
2. Name of City, Town or County: Pinal County					
3. Mayor (City or Town) or Board of Supervisor's Chairman (County): Mike Goodman					
4. Mailing Address: PO Box 1348					
5. City: Florence State: A	Arizona Zip Code: 85132				
6. Acknowledgement of Submission by Authorized Municipality Representative:  Typed Name/Title: Heather Patel / Grants Administrator  Email Address: heather.patel@pinal.gov  Signature:					
Aķ	pplicant Information				
7. Department/Organization Name: A New Leaf					
8. Select Organization Type: 501c3 Non-Profit					
9. Application Contact Person: Paula Kipp Title: Sr. Grants Manager					
10. Phone Number: 480-269-0262					
11. Mailing Address: 868 E University Dr					
12. City: Mesa State: A	Arizona Zip Code: 85203				
13. Email Address: grants@turnanewleaf.org Website Address: www.turnanewleaf.org					
Project Information					
14. Project Name: Housing Stability Services					
<b>15. Purpose of Grant:</b> A New Leaf is requesting grant funding to provide short-term emergency financial assistance to enable families in Pinal County to stay stably housed and prevent homelessness.					
16. Priority Funding Area	Public Safety				
17. Annual amount requested	\$50,000				
18. Number of years that funding is requested	1				
19. Total amount requested (annual amount x number of years)	\$50,000				
20. Has your organization received past funding from GRIC? If yes, list each year and amount	No				
21. Geographic area served	Pinal County				

For Office Use Only:		
Data Entry	Receipt	Evaluation
☐ Approval – Amount/Term		☐ Denial



#### Narrative

Please structure your proposal to provide the following information in the order indicated. Provide the narrative in paragraph form in the text field provided. Please be thorough but strive for brevity.

1. Briefly describe your organization's history, mission and goals.

A New Leaf was established in 1971, as PREHAB of AZ, to provide residential and outpatient behavioral health services for youth struggling with substance use and behavioral health challenges. In 2006, the organization's name was changed to A New Leaf to encompass its growing impact.

The agency advances its mission of "Helping Families... Changing Lives" by providing meaningful opportunities to empower disadvantaged individuals and families, and to create a stronger and healthier region. A New Leaf's 38 programs in the Phoenix Metro area address households' immediate and longer-term needs through a continuum of care that promotes social and economic health and stability. Services include emergency shelter, housing support, domestic and sexual violence support, financial empowerment, behavioral health care, foster care, early childhood education, and family support. Last year, A New Leaf's services improved more than 23,000 lives through culturally responsive programming that cultivates equity.

A New Leaf has grown across Maricopa and Pinal counties by establishing programs to address identified gaps in services, and by acquiring several smaller organizations that provided vital services but struggled with sustainability. Over the past decade, programming has expanded in the areas of shelter services, services for human trafficking and sexual assault victims, housing stability services, supportive housing programs, early childhood education, foster care, and family preservation. A New Leaf remains committed to transforming lives and improving the future of our state.

2. To determine eligibility for this grant, if the applying organization is non-municipal or non-profit, please describe your relationship with the supporting municipality, how this project will benefit the municipality, and the municipality's role in this project, if applicable. If the applying organization is a municipality or a municipal subdivision please enter the text "Not applicable" and go to item 3.

A New Leaf partners with local municipalities including the state, counties, and cities. In addition to managing multiple ESG, CDBG, and Human Services grants and contracts to support services, A New Leaf participates in collaborative efforts with municipalities and other stakeholders to address current needs and goals identified through strategic and emergency response planning. Many of the programs operated by A New Leaf were established as a result of these collaborative planning efforts.

Pinal County will serve as the designated municipal partner for grant funds awarded to A New Leaf by Gila River Indian Community. A New Leaf has partnered with Pinal County since 2022, receiving Board of Supervisors funding for the Community Alliance Against Family Abuse food box program and HOME-ARP funding for the Tenant Based Rental Assistance Program (part of Housing Stability Services). A New Leaf participates in Local Continuum/Coalition to End Homelessness (LCEH) meetings for Pinal County.

#### 3. Describe the proposed project, objectives, and your plan to implement.

A New Leaf's is grateful for this opportunity to submit an application for funding to the Gila River Indian Community in support of Housing Stability Services in Pinal County. Funding will provide short-term emergency financial assistance to prevent homelessness for households that have the ability to regain stability and retain housing when assistance has ended. At an average of \$1,250 in assistance per family, a \$50,000 grant will support approximately 40 high-risk households.

While the majority of expenses for Housing Stability Services are covered by public contracts, there is a need for funding for client assistance beyond what is included in service contracts. The support of the Gila River Indian Community will provide short-term emergency assistance for clients' basic needs, transportation, car repairs, childcare, costs related to securing and maintaining employment, and other similar expenses. It will also help households that are facing a temporary crisis, such as job loss or a medical emergency, to cover rental costs to prevent eviction after their formal rent and utility financial assistance has ended. Addressing the immediate housing and financial needs of families has far-reaching positive effects, including breaking the cycle of homelessness and allowing families to work toward more secure futures.

The overall goal of A New Leaf's Housing Stability Programs is to assist households with securing and maintaining safe and affordable housing. Programs address not only the need for safe, appropriate, and affordable housing, but also each households' social determinants of health (SDOH) that impact their ability to maintain housing stability and overall well-being. These social determinants of health include food, clothing, transportation, employment, financial literacy, education, childcare, physical health, mental health, and social supports. Housing Stability Services provide individualized support, including case management, housing navigation, rent and utility financial assistance for up to 24 months, case management, employment support, budget coaching, and referrals to other services.

Case management is a critical component of Housing Stability Services. Experienced case managers provide personalized support to help individuals and families address their unique needs. Case managers work closely with households to assess their needs, develop a plan to overcome housing challenges, and connect them to necessary resources and support services. Case managers also offer life skills development and financial coaching. Case management promotes skill building that leads to self-sufficiency and also provides immediate support and guidance when crises or emergencies occur to ensure households are able to navigate challenges without losing stability and becoming homeless.

Connection to support and services both within and outside A New Leaf provides families with essential assistance and access to a network of support. Families receive basic needs support, including referrals to food banks and other resources that offer longer-term support. Mental health challenges and substance use can be significant contributing factors to housing instability and homelessness and individuals are referred to appropriate healthcare and treatment. Assistance with job training, job placement, and employment support helps increase households' income and financial stability, making it easier to cover housing costs. Access to safe, affordable childcare and transportation helps alleviate financial burdens to further support housing stability. Additional supportive services are also identified to meet the needs of specific populations such as veterans, survivors of domestic violence, or those who have been chronically homeless.

Outcomes demonstrate that people who receive services generally do not return to homelessness within two years. Specific outcomes during a one-year grant term include:

- \* 85% of adults will maintain or increase income and
- \* 85% of households will maintain housing for 12 months.
  - 4. Describe how the proposed project satisfies one or more of the priority funding areas identified by the Gila River Indian Community.

The proposed project aligns with the Gila River Indian Community's Public Safety funding priority area. Services promote public and individual safety by addressing homelessness and promoting economic and housing stability for struggling households. Stable housing provides individuals with a sense of security, which makes them less likely to engage in risky or criminal actions out of desperation. Providing financial assistance in crisis situations reduces stress and anxiety associated with housing instability, leading to better mental health and reduced incidents of violence and other criminal



behavior. Housing Stability Services are vital to reducing homelessness, promoting economic well-being, and fostering stronger, safer places to live.

5. Identify the needs/problems to be addressed, target population and number of people to be served by the project.

According to data released by the U.S. Census Bureau in late 2023, Queen Creek (located partially in Pinal County) and Casa Grande are among the fastest growing cities in Arizona, ranking first and eighth, respectively. The U.S. Census Bureau estimates that 36.8% of Pinal County households are cost burdened, spending more than 30% of their income on housing expenses. Evictions continue to rise, with 1,027 cases filed in Pinal County in January 2024, a 12.3% increase from the previous month. The overall eviction rate in Pinal County was 2.8%, which is higher than the state average of 2.2%.

A New Leaf expanded Housing Stability Services into Pinal County in 2022 to respond to the growing need for individualized support for households to transition from homelessness and maintain stable housing. Services target individuals and families in Pinal County experiencing homelessness or domestic violence who are able to demonstrate their ability to maintain adequate employment and/or income to maintain housing when rent and utility financial assistance ends. Individual case management addresses the diverse and intersecting barriers to stability including help with accessing public assistance, housing navigation, employment, technology, resources for children, mental and physical health services, emergency financial assistance, and other resources.

Services directly impact approximately 150 individuals each year. Subpopulations include survivors of domestic violence, veterans, and people who have experienced chronic homelessness. In 2023, 88% of households served reported an income at or below 150% of the Federal Poverty Level (\$45,000 for a family of 4).

6. Define the project as a new or continuing program. Has GRIC previously funded this project?

Housing Stability Services are a continuing program of A New Leaf. Gila River Indian Community has not funded this program previously.

7. Provide a brief timeline including start and finish dates. Indicate if the timeline is flexible.



Housing Stability Services are ongoing. Client assistance would be provided as needed and funds from GRIC would be expended within a one-year grant period.

8. Identify other organizations, partners or funders participating in the project and their roles.

Participants are referred to A New Leaf through agency programs and partners, including Pinal County public safety entities and social service partners.

Through a partnership with HOM Inc., A New Leaf's housing navigators recruit landlords to provide equitable housing opportunities for program participants. Households are assisted with finding and securing appropriate rental housing, negotiating manageable and appropriate lease agreements, and addressing any issues that may impede access to housing such as credit history, bad debt, and legal issues.

Job search assistance, resume building, and workforce development training is offered through a partnership with AZ@Work. Households are able to access furnishings and new mattresses through a partnership with Furnishing Dignity/Furnishing Hope. Referrals are made to other programs within A New Leaf for financial literacy and life skills development, employment assistance, career training opportunities, and primary and behavioral health services.

A New Leaf currently provides services in Pinal County through renewable contracts with multiple public entities, including the U.S. Department of Housing and Urban Development, Arizona Department of Housing, and Pinal County. The Ak-Chin Indian Community provides support for move-in kits for families transitioning into their own housing. Private funding sources include the Garcia Family Foundation and Gateway Commercial Bank.

9. Would you be able to implement the proposed plan if your organization received partial funding for this project?

A New Leaf would be able to implement Family Stability Services if partial funding is received, though the amount of emergency financial assistance available to serve families would be reduced.

10. Describe your plan for project financial sustainability beyond the grant period. If this is a program/project previously funded by the Gila River Indian Community describe efforts made towards the previously described sustainability plan.

Although government funding is available for direct assistance and services for households enrolled in Housing Stability Services, the ability to provide short-term emergency financial assistance relies on funding from other partners. This support is critical for helping families continue to remain stable in their homes. A New Leaf's Philanthropy team is committed to advocating on behalf of families served through Housing Stability Services and securing funding to sustain and grow services.

#### 11. Describe your plan to document progress and results.

Each of A New Leaf's programs establishes key objectives to reach service goals. Housing Stability Services utilize comprehensive assessment tools designed to identify strengths and challenges across all social determinants of health (SDOH) including housing, food and other basic needs, employment/economic opportunity, education, transportation, childcare, safety, physical health, mental health, and social/cultural support. Assessments guide individuals and case managers in developing a Housing Stability Plan that includes long- and short-term goals, providing a baseline from which to measure progress, and helping prioritize services. Progress is monitored through regular case management meetings. Data is reviewed by staff and leadership regularly to evaluate the effectiveness of services and to guide changes in programming.

The following data is collected and maintained for reporting purposes and for the evaluation of program effectiveness: # of unduplicated individuals served.

# of unduplicated adults maintaining or increasing income

# units of emergency financial assistance

\$ amount of emergency financial assistance

# of months (average) in program

# days from initial briefing to housed

12. Indicate any application to and/or awards made by a tribe other than the Gila River Indian Community for state shared revenues for this and any other project for the past five (5) years. If this information is included in a separate attachment, please indicate that here.

A New Leaf has been awarded funding annually the past five years by the Salt River Pima-Maricopa Indian Community in support of Homeless and Domestic Violence Shelter Services. Grant awards were \$100,000 for 2020 and \$200,000 per year for 2021, 2022, 2023, and 2024. The Ak-Chin Indian Community awarded \$10,000 for 2024 for Housing Stability



move-in kits. A New Leaf was awarded \$20,000 from the Tohono O'odham Nation for both 2020 and 2022 for the Volunteer Income Tax Assistance (VITA) program.

## **Project Budget**

Budget Period: 7/1/2024-6/30/2025

For each budget item listed here please provide a narrative description on the following Project Budget Detail page.

Proposed Budget Expense	Amount	Amount	In Kind	Total Budget
(list each budget item)	requested from	requested or	contributions	
	GRIC	secured from		
		other sources		
1. Salaries	\$0	\$84,053	\$0	\$84,053
2. Employee Benefits & Taxes	\$0	\$23,496	\$0	\$23,496
3. Professional Services	\$0	\$7,261	\$0	\$7,261
4. Advertising, Printing	\$0	\$550	\$0	\$550
5. Supplies, Postage	\$0	\$650	\$0	\$650
6. Telephone/Internet	\$0	\$1,400	\$0	\$1,400
7. Travel/Vehicles	\$0	\$2,000	\$0	\$2,000
8. Non-Payroll Insurance	\$0	\$300	\$0	\$300
9. Client Assistance	\$50,000	\$35,000	\$10,000	\$95,000
10. Program Expenses	\$0	\$262,748	\$0	\$262,748
11. Other Expenses	\$0	\$71,625	\$0	\$71,665
12. Click here to enter text.	\$0	\$0	\$0	\$0
13. Click here to enter text.	\$0	\$0	\$0	\$0
14. Click here to enter text.	\$0	\$0	\$0	\$0
15. Click here to enter text.	\$0	\$0	\$0	\$0
Total Budget	\$50,000	\$489,083	\$10,000	\$549,123

### **Project Budget Detail**

Please provide a narrative description for each of the project budget items listed on the previous page. Include the dollar figure and how it was derived.

- 1. Salaries \$84,053 program staff includes a supervisor, case manager, as well as an intake specialist that supports Housing Stability Services for Pinal and Maricopa counties.
- 2. Employee Benefits & Taxes \$16,436 expenses are calculated at approximately 27% of the salary budget and include payroll taxes, FICA/Medicare, unemployment and workman's compensation, employee insurance, employee assistance program, and 401K costs.
- 3. Professional Fees & Contracts \$7,261 expenses are calculated based on FTE and include costs for legal, auditing, software licensing, quality management, and data management.
- 4. Advertising, Printing \$550 costs for program outreach and marketing materials.
- 5. Supplies, Postage \$650 costs for office supplies and mailing.
- 6. Telephone, Internet \$1,400 costs for staff cell phones and service, Internet connectivity, networking, etc.
- 7. Travel/Vehicles \$2,000 costs for employee mileage
- 8. Non-Payroll Insurance-\$300 costs for property, liability, and vehicle insurance.
- 9. Client Assistance \$95,000 costs for individual client needs including, but not limited to, transportation, basic needs and essential living items, employment, childcare, and emergency financial rental/utility assistance.
- 10. Program Expenses \$262,748 expenses for monthly rent/utility assistance payments made on behalf of clients and housing management fees.
- 11. Other Expenses \$71,665 management and general costs for activities provided by the agency's support departments including Finance, Facilities, Human Resources, IT, Philanthropy, and leadership.
- 12. Click here to enter text.
- 13. Click here to enter text.
- 14. Click here to enter text.



**15.** Click here to enter text.

Other explanation: Click here to enter text.

To ensure a complete application and proper submission please refer to the Grant Application Instructions.



CINCINNATI OH 45999-0038

In reply refer to: 0248164799 Sep. 19, 2019 LTR 4168C 0 86-0256667 000000 00

00010959

BODC: TE



A NEW LEAF INC DBA A NEW LEAF INC 868 E UNIVERSITY DR MESA AZ 85203

017166

Employer ID number: 86-0256667

Form 990 required: YES

Dear Taxpayer:

We're responding to your request dated Sep. 10, 2019, about your tax-exempt status.

We issued you a determination letter in December 1972, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c) (3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(l) and 170(b)(l)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

0248164799 Sep. 19, 2019 LTR 4168C 0 86-0256667 000000 00 00010960

A NEW LEAF INC DBA A NEW LEAF INC 868 E UNIVERSITY DR MESA AZ 85203

local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely yours,

Kim A. Billups, Operations Manager Accounts Management Operations 1 Office of Budget and Finance Grants Division 31 North Pinal Street, Bldg. A PO Box 1348

PO Box 1348 Florence, Arizona 85132-3027 T 520-866-6422 Toll Free: 888-431-1311 F 520-866-6944 www.grants@pinal.gov www.pinal.gov



Leo Lew County Manager

Angeline Woods Director

November 16, 2023

A New Leaf To Whom It May Concern:

I am writing this letter to express my support for A New Leaf and their Tenant Based-Rental Assistance (TBRA) and Rapid Re-Housing (RRH) Programs in Pinal County. The impact of your organization's efforts in providing stable housing solutions to those in need has not gone unnoticed, and I am inspired by the positive changes you are bringing to the lives of individuals and families in our community.

A New Leaf's commitment to addressing homelessness through their programs is particularly commendable. The program's focus on quickly and efficiently placing families and individuals into permanent housing, coupled with the provision of supportive services, reflects a comprehensive and compassionate approach to tackling the root causes of homelessness.

It is heartening to see an organization such as A New Leaf working tirelessly to ensure that everyone in Pinal County has access to safe and stable housing. The impact of stable housing on an individual's overall well-being cannot be overstated, and your organization's dedication to this cause is making a significant difference in the lives of our neighbors.

I have heard numerous success stories of families and individuals who, through the programs, have been able to regain their independence and build a foundation for a brighter future. Your organization's ability to empower individuals to break the cycle of homelessness is truly transformative, and I believe that such initiatives are essential for building a stronger, more resilient community.

I want to express my gratitude to A New Leaf and its team for the outstanding work you do in Pinal County. Your commitment to providing housing solutions and support services not only meets an immediate need but also fosters a sense of hope and stability that can positively impact the lives of those you serve.

Please know that you have my full support, and I am more than willing to assist in any way possible to further the success of A New Leaf in Pinal County. Together, we can continue to create positive change and build a community where everyone has the opportunity to thrive.

Thank you for your tireless dedication and the invaluable contributions you make to our community.

Sincerely,

Heather Patel, GPC Grants Manager