

Proposition 202 Tribal Gaming Application Sponsorship/Support Form Requesting Pinal County serve as the Fiscal Agent/Pass Through Entity

Name of the Tribal Community: Ak-Chin Indian Community

Due date of the application to the Tribal community: July 7, 2023

The following information will be used by Pinal County to 1) send the resolution and grant documents for the applicant to submit to the Tribal community, 2) send the funds, if awarded

Name of the Non-profit: Manes and Miracles

Contact person/title: Lindsey Pittman, Director of Operations

Email address: lindsey@manesandmiraclesaz.org

Address: 43421 N Friend Ave, San Tan Valley, AZ 85140

Project name: Manes and Miracles Scholarship Fund

Amount being requested: \$14,000

Project summary: Children with special needs will receive scholarships for equine-assisted

physical and occupational therapy at Manes and Miracles.

Beneficiaries: Developmentally disabled children 3-21 years old in the Phoenix East Valley

Supervisor District: Supervisor Mike Goodman, District 2

The undersigns hereby certifies they have read and comply with the responsibilities set forth in the PINAL COUNTY TRIBAL GAMING GRANT PROGRAM Request for fiscal agent/pass through support documentation.

Lindsey Pittman

Sottma Director name and signature

2023 Ak-Chin Indian Community Grant Application Cover Sheet

Name of Applicant: Manes Applicant is a: Applicant is a: City/Town/County (circle) Applicant is a: Other Non-Profit					
Mayor/Supervisor/Chairman/President: Lindsey Pittman, Chairman					
Contact Person and Title: Lindsey Pittman, Chairman, CEO					
Applicant Address (administrative office): 43421 N Friend Ave					
City: San Tan Valley Zip Code: 85140					
Applicant Mailing Address (if different):					
City: Zip Code:					
Phone Number: (480)359-6470 Fax Number: NA					
E-mail Address: lindsey@manesandmiraclesaz.org					
Fiscal Agent for any Applicant that is not a City, Town, or County					
(Special Taxing Districts/Fire Districts must have a Fiscal Agent)					
Contact Person: Heather Patel, GPA					
City/Town/County Mailing Address: P.O. Box 1348					
City: Florence Zip Code: 85140					
Phone Number: (520)866-6422 Fax Number: (520)866-6944					
E-mail Address: heather.patel@pinal.gov					
Program or Project Name: Manes and Miracles Scholarship Fund					
Purpose (Check all that apply) \square education \square public safety \mathbf{Y} health \square environment					
promotion of commerce conomic and community development					
Purpose of Grant (brief statement): Provide scholarships for children with special needs to					
receive equine-assisted physical and occupational therapy at Manes and Miracles.					
receive equine accided priyered and eccupational therapy at marice and immediati					
Beginning and Ending Date of					
Program or Project: Project Start Date: 10/16/2023 Project End Date: 6/10/2024					
Amount Requested: \$14,000 Total Cost: \$176,500					
Geographic Area Served: Pinal, Maricopa, and Pima Counties					
By the execution of this Grant Application the undersigned agrees that the information contained in this Application is true, to the best of the Applicant's knowledge. The Applicant shall notify the Community if any information in this Application changes.					
Signature: For the Applicant: Date: 5/31/2023					
Typed/Printed Name and Title: Lindsey Pittman, CEO & Director of Operations					
For the Fiscal Agent: Date:					
(If applicable)					
Typed/Printed Name and Title:					



Manes and Miracles Ak-Chin Indian Community 2023 Prop 202 - 12% Grant Proposal





A) The Purpose of this grant request

1. Evidence shows the far-reaching physical, mental, emotional, and cognitive benefits of using horses and other unconventional, yet highly effective tools as a part of a therapy program for individuals with disabilities. Unfortunately, the high cost of operating such a vast facility generally makes it out of reach for the children and families who benefit from it most. With your help, we will change that!

As a single mother of four disabled children, Kara longed for her children to participate in physical therapy with equines but thought it was not within her means to afford it as most places she looked into charged \$30-\$200 per session. And then she learned about scholarships with Manes and Miracles. Her children received full

scholarships for therapy with horses and Kara has been amazed at the progress they quickly achieved at the Ranch.

Kara's story is quite common. The burden of medical care expenses that families with special needs children are saddled with is immense. At Manes and Miracles, we firmly believe that finances should not play a role in determining the best plan of care for a child. We seek to lift this burden by offering the life-altering healing that comes with equine-assisted therapy at little to no cost.





Each therapy session at Manes and Miracles bares an expense of \$185, a price that would be out of reach for our clients, 18.1% of which are below the poverty level. We proudly offer a 94%-100% scholarship to *every* client, bringing that expense to the families down to just \$10, if anything. However, as we have grown to serve 67 children each week, we have seen a sharp rise in the number of clients in need of financial assistance, creating a heavy burden on the Scholarship Fund. Last year, the Manes and Miracles Scholarship Fund provided \$110,580 in

scholarship assistance. Additionally, inflation has seen expenses raise as much as 260%, making the Scholarship Fund more vital than ever. Our request for \$14,000 will

provide eight weeks of majority scholarships for ten underprivileged children, like Kara's.

- 2. Manes and Miracles serves children between 3 and 21 years old with developmental disabilities in Pinal and East Maricopa counties. There are actively 67 children with physical, mental, and emotional disabilities receiving deeply impactful services with us. 6% of our clients are Native American, 5% are black, 20% are Hispanic, 3% identify as multiracial, and the remaining 66% of clients are white. 32% of our clients are adopted or in foster care and 35% have a sibling or other family member also with a disability. We have around 80 children on our waitlist. Additionally, over 350 volunteer hours are logged each week, many from individuals with disabilities themselves such as autism and PTSD.
- 3. We will raise \$125,000 for the Manes and Miracles scholarship fund to provide a 95%-100% equine-assisted therapy scholarship for financially disadvantaged clients during our 2023-2024 season (October 2023 through May 2024). All those in need will affordably receive access to equine-assisted therapy at Manes and Miracles, regardless of economic status.

In order to meet this goal we will keep expenses down by:

- -Continuing partnerships with therapists from outside clinics to provide occupational and physical therapy with no professional fees being paid by us or our clients.
- Maintaining our current force of 60+ active volunteers while recruiting and training new volunteers throughout the season. We will use new and previously successful avenues for recruiting such as neighborhood communities, schools, service organizations, churches, social media, and more to ensure the program runs smoothly with as little expense for staff, labor, and contractors as possible.

We plan to build the reserves within the Scholarship Fund as we:

- Nurture relationships with five past donors who gave an average recurring donation amount of \$10,000 toward the Manes and Miracles Scholarship Fund. Additionally, we will initiate and cultivate relationships with, at minimum, five potential large donors who have already been identified.
- Host fundraisers which have already proven greatly successful, such as our annual Fall Festival, March Madness, and a spring gala.
- Apply for grants specifically for scholarship purposes from agencies such as Fulton Homes, Tohono O'odham Nation, Thunderbird Charities, Chapman Auto Group, BCBS, etc.
- Focus 50% of unspecified donations directly to the Manes and Miracles Scholarship Fund.



4. The Manes and Miracles Scholarship Implementation Timeline

Stage of Scholarship Implementation	Beginning	Ending
Apply for funding of Scholarship Fund through grants and private donors	Ongoing	Ongoing
Fundraise towards building the Scholarship Fund focusing on Giving Tuesday, End of Year Giving, and Qualified Charitable Organization Tax Credit benefits	Ongoing	Ongoing
Begin accepting 2023-2024 season applications for 8-week full scholarships	9/1/2023	5/1/2024
Provide equine-assisted occupational and physical therapy for the 2023-2024 season	10/16/2023	5/10/2024
Host our annual Trot or Treat Fall Festival Fundraiser	10/16/2023	10/16/2023
Partial and full scholarships are applied monthly based on individual client needs and usage.	11/1/2023	6/1/2024
Host our annual March Madness Fundraiser	3/18/2024	3/29/2024
Ak-Chin Grant Funds Distributed	01/01/2024	02/01/2024

B) Resources

- 1. Funding Sources
 - ★ Program Fees- \$8,000- \$10,000 from program fees (long term)
 - ★ Private Donations- \$50,000 from recurring committed donors (long term), \$20,000 from new major program donors (One time and long term)
 - ★ Rider Sponsorships- \$7,400 from donor-supported sponsorships of riders
 - ★ Fundraisers- \$25,000- \$35,000 (Approx 25% one time, 75% long term)
 - ★ Grants- (Unknown \$ amount) (One time only)
 - ★ Manes and Miracles General Budget (As needed, long term)
 - 2. Additional organizations/partnerships
 - ★ Therapy Clinics providing occupational and physical therapists: Making Milestones, Arizona Autism, AZOPT Kids Place, Milestone Pediatrics
 - ★ Animal Care Providers: Cox Farrier, Queen Creek Veterinary Clinic(animal immunizations and annual wellbeing), Herd Health Management(animal emergency care and annual checkups), Eva Equine Chiropractor(animal massage, care), Sacate Pellet Mill(provides 80% of equine feed), Hoof Falls and Footfalls(provides equine training and consultation), Kahoots Feed Store (supplements and misc supplies)

(Additional organizations/partnerships, cont)

- ★ Volunteer sources: The Church of Jesus Christ of Latter-Day Saints, JustServe.org, AT Still, Northern Arizona University, Pima Medical Institute
- ★ Organizational assistance: SJS Accounting (bookkeeping and payroll assistance), Pinal County(Networking for various needs),
- ★ Miscellaneous organizations: Queen Creek Home Depot(misc facility care supplies), Ace Hardware (misc facility care supplies), Midwest Food Bank (volunteer, client, donor and visitor snacks, drinks and supplies)
- ★ Volunteers: Volunteers assist with animal training and care, with therapy sessions, facility maintenance and development, providing equipment, etc.



- 3. The Scholarship Fund is a continuing project. To indefinitely sustain our Scholarship Fund once the grant funding from Ak Chin is exhausted, we have laid out a plan to engage the community through relationships with foundations, in-kind partners, private donors, and businesses whose visions align with our core values. Additionally, we have previously seen great success and will continue to utilize fundraisers.
- 4. a) Pending: Gila River Indian Community Grant. We applied for the 2023 grant cycle for funding toward the purchase of a new therapy horse.
- b) There are no requests made in the last five years from any other Arizona tribe.
- **C)** Reporting Guidelines. We will track the number of sessions completed by the children who receive scholarship coverage thanks to the Ak-Chin Indian Community. The appropriate scholarship funding for these sessions will be transferred by and tracked through our scheduling (custom private Google Sheet) and billing system (Quickbooks)by Lindsey Pittman, the Director of

Operations, and by Bonnie Haverland, our administrative assistant. Intangible results are recorded through surveys of the families we serve. We will proudly report the results (total number of sessions provided and developmental improvements the children have seen because of said sessions) following the end of the season in May 2024 via email, mail, or Ak-Chin Indian Community preferred method.



D) Budget

Manes and Miracles Scholarship Program Budget					
	2022-2023 Actual	2023-2024 Budgeted	Explanation		
Revenue contributing to the Scholarship Fund					
Restricted Donations	\$40,000	\$70,000	Donations specifically gifted towards program expenses.		
Grants	\$10,001	\$32,000	Including the Ak-Chin Indian Community Grant		
Program fees	\$12,740	\$13,000	90% of clients @ \$10/session		
Fundraisers	\$26,278	\$35,000	50% of net fundraising dollars are allocated to the Scholarship Fund.		
Sponsorships	\$3,000	\$7,400	Private sponsorship of individual clients		
Other	\$18,561	\$23,100	Compensation from general budget		
Total Revenue	\$110,580	\$176,500			
Scholarship Fund Expenses					
Majority Scholarships	\$99,255	\$148,750	Majority scholarship for all clients. Clients are responsible for \$10/session (2022-2023 Season: 829 sessions, 2022-2023 season: estimated 850 sessions)		
Full Scholarships	\$13,345	\$27,750	100% Scholarship for underprivileged families. (125 sessions in 2022-2023, estimated 150 sessions in 2023-2024 season)		
Total Expenses	\$112,600	\$176,500	(1,000 sessions)		

Funds from the Ak-Chin Community Grant will be utilized beginning January 31, 2024, and it is estimated that they will be expended March 31, 2024.

Thank you for your time and consideration!



INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCINNATI, OH 45201

Date:

MAY 112018

MANES AND MIRACLES 1180 W ROSEMARY AVE QUEEN CREEK, AZ 85140-0000 Employer Identification Number: 82-5409126 DLN: 26053528010188 Contact Person: CUSTOMER SERVICE ID# 31954 Contact Telephone Number: (877) 829-5500 Accounting Period Ending: December 31 Public Charity Status: 170(b)(1)(A)(vi) Form 990/990-EZ/990-N Required: Yes Effective Date of Exemption: April 20, 2018 Contribution Deductibility: Yes Addendum Applies: No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.