

Proposition 202 Tribal Gaming Application Sponsorship/Support Form Requesting Pinal County serve as the Fiscal Agent/Pass Through Entity

Name of the Tribal Community: Ak-Chin Indian Community

Due date of the application to the Tribal community: 7/7/2023

The following information will be used by Pinal County to 1) send the resolution and grant documents for the applicant to submit to the Tribal community, 2) send the funds, if awarded.

Name of the Non-profit: A New Leaf, Inc.

Contact person/title: Paula Kipp/Grants Manager

Email address: grants@turnanewleaf.org

Address: 868 E. University Dr., Mesa, AZ 85203-8033

Project name: A New Leaf Rapid Re-Housing

Amount being requested: \$10,000

Project summary: A New Leaf's Rapid Re-Housing (RRH) and Tenant-Based Rental Assistance

Programs provide individualized support to assist families and individuals with transitioning out of homelessness and into stable housing. Services include housing navigation, rent and utility financial assistance, case management, employment support, benefits enrollment assistance, budget coaching, and more.

Individuals and families experiencing, or in imminent danger of experiencing, Beneficiaries:

homelessness in Pinal County.

Supervisor District: 2, 3, 5

The undersigns hereby certifies they have read and comply with the responsibilities set forth in the PINAL COUNTY TRIBAL GAMING GRANT PROGRAM Request for fiscal agent/pass through support documentation.

Michael Hughes, CEO

Director name and signature

2023 Ak-Chin Indian Community Grant Application Cover Sheet

Name of Applicant: A New Leaf Applicant is a: □ City/Town/County (circle) X Other 501c(3) nonprofit					
Mayor/Supervisor/Chairman/President: Michael Hughes, Chief Executive Officer					
Contact Person and Title: Paula Kipp, Private Grants Manager					
Applicant Address (administrative office): 868 E. University Dr.					
City: Mesa Zip Code: 85203					
Applicant Mailing Address (if different):					
City: Zip Code:					
Phone Number: (480) 969-4024 Fax Number: (480) 969-0039					
E-mail Address: grants@turnanewleaf.org					
Fiscal Agent for any Applicant that is not a City, Town, or County					
(Special Taxing Districts/Fire Districts must have a Fiscal Agent)					
Contact Person: Heather Patel, Grants Manager, Pinal County					
City/Town/County Mailing Address: P.O. Box 1348					
City: Florence Zip Code: 85132					
Phone Number: (520) 866-6422 Fax Number:					
E-mail Address: heather.patel@pinal.gov					
Program or Project Name: A New Leaf Rapid Re-Housing					
Purpose (Check all that apply) \square education X public safety X health \square environment					
□ promotion of commerce □ economic and community development					
Purpose of Grant (brief statement): A New Leaf's Rapid Re-Housing (RRH) and Tenant Based Rental					
Assistance (TBRA) Programs provide individualized support to assist families and individuals with					
transitioning out of homelessness and into stable housing. Services include housing navigation, rent and					
utility financial assistance, case management, employment support, budget coaching, and more.					
Beginning and Ending Date of Program or Project: July 1, 2023 – June 30, 2024					
Amount Requested: \$10,000 Total Cost: \$4,215,534.00					
Geographic Area Served: Pinal County					
By the execution of this Grant Application the undersigned agrees that the information contained in this Application is true, to the best of the Applicant's knowledge. The Applicant shall notify the Community if any information in this Application changes.					
Signature: For the Applicant: Date: 5/31/2023					
Typed/Printed Name and Title: <u>Laura Bode, Director of Community Engagement</u>					
For the Fiscal Agent: Date:					
(If applicable)					
Typed/Printed Name and Title:					



Ak-Chin Indian Community 2023 Prop 202 – 12% Contribution Grant Application Narrative

BOARD OFFICERS

William Scott, Chair Tyler Abrahams, Vice Chair Christina Worden, Secretary Carolyn Iacobelli, Treasurer Deborah Smith. Past Chair

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Michael T. Hughes President / CEO

O (480) 969-4024 **F** (480) 969-0039

868 E. University Dr. Mesa, AZ 85203-8033 turnanewleaf.org











A New Leaf appreciates this opportunity to submit a request for funding from the Ak-Chin Indian Community that impacts public safety and health by assisting households transitioning from homelessness to stable housing in Pinal County.

ORGANIZATION MISSION, HISTORY, AND GOALS

A New Leaf advances its mission of "Helping Families... Changing Lives" by providing meaningful opportunities to empower disadvantaged individuals and families to become stronger and healthier. A New Leaf's 37 programs in Pinal and Maricopa counties address households' immediate and longer-term needs through a continuum of care that promotes social and economic health and stability. Services include emergency shelter, supportive housing, domestic and sexual violence support, financial empowerment, behavioral and primary health care, foster care, early childhood education, and family support. With 52 years of experience providing social services in the local area, A New Leaf anticipates improving more than 25,000 lives this year through culturally responsive programming.

A. PURPOSE OF GRANT

1. Proposed Program A New Leaf's Rapid Re-Housing (RRH) and Tenant Based Rental Assistance (TBRA) Programs provide individualized permanent housing solutions to stabilize individuals and families who are currently homeless or living in emergency shelters. Services include housing navigation, rent and utility financial assistance, case management, employment support, benefits enrollment assistance, budget coaching, and referrals to other services for up to 12 months for RRH and 24 months for TBRA.

Queen Creek (located partially in Pinal County) and Casa Grande, reported some of the greatest population growth in 2022, ranking first and third, respectively, in Arizona. The supply of affordable housing, while increasing, is not yet meeting demand. A New Leaf expanded its RRH and TBRA programs to Pinal County in 2022 to respond to the growing need for individualized case management and support for households transitioning from homelessness or shelter to stable housing.

Families transitioning into permanent housing experience greater success if they have essential items needed for living, some of which many households lack because they lost everything when they became homeless. A \$10,000 grant will

To request this document in alternative format or for further information about this policy, contact the Division of Aging and Adult Services at 602-542-4446; TTY/TDD Services: 7-1-1. Free language assistance for DES services is available upon request.



provide 20 to 33 essential living kits that are customizable for each family's needs, ranging in cost from \$300 to \$500 each. Items include dishes, pots, pans, utensils, small appliances, towels, toiletries, bed linens, pillows, alarm clocks, hygiene items, cleaning supplies, items for infants/toddlers, if needed, such as highchairs, boosters, strollers, and diapers, air mattresses if needed, and other supplies.

- 2. Target Population A New Leaf's RRH and TBRA programs target individuals and families in Pinal County experiencing homelessness and/or domestic violence who are able to demonstrate their ability to maintain adequate employment and/or income to maintain housing when rent and utility financial assistance has ended. Individual case management addresses the diverse and intersecting barriers to a household regaining stability (help with accessing public assistance, housing navigation, employment, technology, resources for children, mental and physical health services, and other resources). Programs will directly impact approximately 33 low-income households in Pinal County annually, including approximately 83 adults and children. Subpopulations include survivors of domestic violence, veterans, and persons who have experienced chronic homelessness. Seventy-five percent of households served through RRH and 90% of households served by TBRA in 2022 reported a household income at or below 100% of the Federal Poverty Level (\$26,500 for a family of four).
- 3. Service Plan and Project Goals The overall goal of the RRH and TBRA programs is to assist households with securing and maintaining safe and affordable housing. Services empower individuals to regain control of their lives and improve stability.

Individuals and families access services after referral through partner agencies in Pinal County. Households able to maintain adequate employment and/or income to maintain housing when services have ended are eligible for the RRH and TBRA programs.

<u>Case Management and Support Services</u>: Upon entry into the program, Case Managers assess each household utilizing the Service Prioritization and Decision Assistance Tool (SPDAT). This evidence-informed assessment of 18 key areas provides a baseline of households' strengths and challenges surrounding food, health care, housing, income, employment, education, transportation, and general well-being. A Housing Stability Plan is developed, informed by SPDAT results, identifying and prioritizing services to address barriers and goals. Case Managers and other support staff help households with acquiring basic furniture or other household items, including essential living kits; and with learning skills needed to independently maintain a home, such as budgeting, securing employment, applying for social benefits, pursuing education, and more.

Case management is offered for up to 12 months for RRH and 24 months for TBRA. The intensity and duration of assistance depends upon the household's identified challenges/barriers. Participants are assisted with enrolling in public benefits for which they are eligible and referred to community resources. Case Managers meet and follow-up with participants as frequently as needed, ensuring that services are client-directed and voluntary.



<u>Housing Navigation</u>: Through a partnership with HOM Inc., Housing Navigators recruit landlords to provide equitable housing opportunities for program participants. Households are assisted with finding and securing appropriate rental housing, negotiating manageable and appropriate lease agreements, and addressing any issues that may impede access to housing such as credit history, bad debt, and legal issues.

<u>Financial Assistance</u>: Households receive assistance to cover costs necessary to immediately stabilize in permanent housing, including move-in costs, deposits, rent, utilities, transportation, childcare, and costs related to securing and maintaining employment. RRH provides rent and utility financial assistance for up to 3 months for up to 100% of housing costs, and up to 9 months for up to 75% of housing costs, or 30% of the participant's household income, whichever is less. TBRA provides rental assistance for up to 24 months. Program participants must comply with paying \$25 per month or 30% of their household income towards their rental expenses (whichever is higher).

Program Impact: Outcome goals for program participants include:

- 85% of households will be successfully transitioned into stable housing.
- 80% of employable individuals will secure and/or improve employment.
- 75% of households will experience a decrease in acuity, as measured by the Service Prioritization Decision Assistance Tool (SPDAT) used for assessing households' needs and challenges.
- 75% of households in need of benefits will be enrolled within the first 30 days.
- 85% of households will retain housing through the duration of their first lease and be eligible for renewing their lease.
- 80% of households will report an increased knowledge of community services available to sustain their housing and well-being, as measured by exit surveys.
- 4. *Project Timetable* The RRH and TBRA Programs are ongoing. The Essential Living Kits would be purchased after funding is received. Funds will be expended within the one-year grant period.

B. RESOURCES

- 1. Current Funding Sources A New Leaf currently provides RRH and TBRA in Pinal County through renewable contracts with multiple public entities, including the U.S. Department of Housing and Urban Development, Arizona Department of Housing, and Pinal County. Committed one-time funding sources for essential living kits include the BHHS Legacy Foundation and Gateway Bank. Pending one-time funding sources for essential living kits include renewed support from Gateway Bank.
- 2. *Project Partners* Participants are referred to A New Leaf through agency programs and partners, including Pinal County public safety entities, and social service partners. HOM Inc. assists with rental property search, landlord engagement, leasing services, and Housing Quality Standards inspections. Job search assistance, resume building, and workforce development training is offered through a



partnership with AZ@Work. Households can access furnishings and new mattresses through a partnership with Furnishing Dignity/Furnishing Hope. Referrals are made to other programs within A New Leaf for financial literacy and life skills development, employment assistance, career training opportunities, and primary and behavioral health services.

- 3. Sustainability of Continuing Project A New Leaf's RRH and TBRA Programs are ongoing, with funding for personnel and client assistance, excluding essential living kits, provided by government grants. Funding for program support is continuously sought through community stakeholders to provide additional resources to families, beyond government funding levels. The purchases of essential living kits are one-time expenses for each household.
- 4. Funding Requests from Other Arizona Tribes
- a. Pending requests within last 18 months:

Tribe	Project
Gila River Indian Community	Van to transport participants in RRH/TBRA in Pinal County

b. Funded requests made in the last 5 years:

Year	Tribe	Project	Amount
2022	Salt River Pima-Maricopa Indian Community	Emergency Shelter Services	\$200,000
2022	Tohono O'odham Nation (TON)/Desert	Temporary Shelter Program	\$5,000
	Diamond Casinos (DDC)	for DV Survivors (DVSTOP)	
2022	TON/DDC	Volunteer Income Tax	\$20,000
		Assistance (VITA)	
2021	Salt River Pima-Maricopa Indian Community	Emergency Shelter Services	\$200,000
2021	TON/DDC	DVSTOP	\$5,000
2021	TON/DDC	VITA	\$20,000
2020	Salt River Pima-Maricopa Indian Community	Emergency Shelter Services	\$200,000
2020	TON/DDC	DVSTOP	\$5,000
2020	TON/DDC	VITA	\$20,000
2019	Salt River Pima-Maricopa Indian Community	Emergency Shelter Services	\$100,000
2019	TON/DDC	DVSTOP	\$5,000
2018	Salt River Pima-Maricopa Indian Community	Emergency Shelter Services	\$75,000
2018	TON/DDC	Faith House Crisis Center	\$5,000
2018	TON/DDC	VITA	\$20,000

C. REPORTS

Progress toward goals is defined in each household's Housing Stability Plan and is monitored through regular case management meetings with program staff.

The following data is collected and maintained for reporting purposes and for the evaluation of



program effectiveness.

- # of unduplicated individuals served.
- # of individuals/families who increase income enough to no longer need emergency aid.
- # of households receiving rental assistance.
- # of units of transportation assistance.
- # of households receiving utility assistance.
- # of individuals who received legal aid regarding an eviction. Prevention services are provided prior to legal action taken against the program participant.
- \$ amount of rental assistance provided to participating households.
- # of individuals assisted with accessing or maintaining benefits.
- # of all exits to permanent housing.
- # of months TBRA participants remain housed.
- # of referrals provided for community services.
- Average \$ subsidy/total rent per bedroom size.
- # of RRH participants who maintain or decrease SPDAT scores.

D. BUDGET

The attached budget of \$4,215,534 includes projected revenue and expenses of the program. Specific assistance for clients comprises more than 58% of the program budget and includes, but is not limited to, financial assistance, transportation, essential living items, and employment needs. Ak-Chin funds will support 0.4% of these costs. Funding will be expended throughout the one-year grant term to meet the needs of households served during that timeframe.

E. ADDITIONAL INFORMATION

The proposed project aligns with the Ak-Chin Indian Community's Public Safety and Health priority funding areas. Services will promote public and individual safety and health by addressing homelessness and promoting economic and housing stability for struggling households, as well as provide affordable housing options for survivors fleeing domestic violence. Services that address homelessness and domestic violence significantly reduce costs related to emergency and law enforcement response services and emergency room visits.

Rapid Re-Housing (RRH) is an evidence-based strategy, and Tenant-Based Rental Assistance (TBRA) is an evidence-supported strategy for addressing homelessness and promoting long-term housing stability. They are short-term interventions intended to maximize the number of people who can be exited from homelessness and stabilized in permanent housing quickly, freeing up space in shelters for more unsheltered people in crisis. Programs have demonstrated that even people with high tenancy barriers and those with zero income at intake can obtain and retain permanent housing. Program outcomes demonstrate that people who receive services generally do not return to homelessness within two years and have better outcomes than people utilizing emergency shelter alone. The interventions are less expensive than shelter interventions or situations many unsheltered people fall into such as incarceration or frequent hospital use.



\$

Surplus / Deficit

Rapid Re-Housing/Tenant-Based Rental Assistance Proposed Budget - FY2024 (7/1/2023 - 6/30/2024)

Revenue		Budget	
Government (city, county, state, federal)	\$	3,610,886.00	
Foundation & Corporate Support	\$	230,000.00	
Contributions	\$	119,648.00	
Special Events/Fundraising	\$	20,000.00	
In-Kind/Indirect Contributions	\$	50,000.00	
United Way	\$	85,000.00	
Contract Revenue	\$	100,000.00	
Revenue from Other (reimbursements)	\$	-	
Other Income (client fees, rent revenue, etc)	\$	-	
Total Revenue	\$	4,215,534.00	- -
Expense		Budget	Description
·			program staff includes a Site Director, Housing Navigators, Case Managers,
Salaries	\$	623,705.00	and other support roles.
			expenses are calculated at approximately 26% of the salary budget,
			including payroll taxes FICA/Medicare, unemployment and workman's
			compensation, employee insurance: medical, employee non-medical
			insurance dental/life/disability, employee assistance program, and 401K
Payroll Tax	\$	52,136.00	employee benefit costs. These benefits assist in the recruitment and
Employee Benefits & Other	\$	115 713 00	retention of qualified staff.
Employee belieffs & Other	٦	113,713.00	·
			costs for IT, auditing, translation services, and annual licensing costs for
Professional Fees & Contracts	\$		the Homeless Management Information System (HMIS).
Advertising/Marketing/Printing	\$	792.00	
Supplies & Postage	\$	4,170.00	
Telephone	\$	18,884.00	
Occupancy (rent, utilities, building, grounds)	\$	68,958.00	
			costs for staff to attend meetings and conferences for professional development and staff mileage reimbursement calculated at \$.655 per
Travel/Vehicles	ċ	30,442.00	
Conferences/Professional Development	\$ \$	5,201.00	Time.
Depreciation	\$	10,402.00	
	۶ \$	28,478.00	
Non-Payroll Insurance	\$ \$	8,116.00	
Equipment Leases/Repairs	Ş	8,116.00	
			expenses for individual client and family needs, including, but not limited
			to, financial assistance, transportation, essential living items, and
Specific Assistance for Clients	\$		employment needs. Ak-Chin funds will support 0.4% of these costs.
Program Expense	\$	168,723.00	
Interest Expense	\$	35.00	
Housing Development	\$	-	
Bingo/Social Enterprise Expense	\$	-	
Other Expenses	\$	30.00	_
Total Expense	\$	3,697,837.00	- -
			management and general costs for activities provided by the agency's
			support departments including Finance, Facilities, QM, HR, IT,
Management & General	\$	517,697.00	Philanthropy, and leadership team.
Total Operational Expense	\$	4,215,534.00	
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In reply refer to: 0248164799 Sep. 19, 2019 LTR 4168C 0 86-0256667 000000 00

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A NEW LEAF INC DBA A NEW LEAF INC 868 E UNIVERSITY DR MESA AZ 85203

017166

Employer ID number: 86-0256667

Form 990 required: YES

Dear Taxpayer:

We're responding to your request dated Sep. 10, 2019, about your tax-exempt status.

We issued you a determination letter in December 1972, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c) (3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(l) and 170(b)(l)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

0248164799 Sep. 19, 2019 LTR 4168C 0 86-0256667 000000 00 00010960

A NEW LEAF INC DBA A NEW LEAF INC 868 E UNIVERSITY DR MESA AZ 85203

local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely yours,

Kim A. Billups, Operations Manager Accounts Management Operations 1



CINCINNATI OH 45999-0038

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A NEW LEAF INC DBA A NEW LEAF INC 868 E UNIVERSITY DR MESA AZ 85203

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CUT OUT AND RETURN THE VOUCHER IMMEDIATELY BELOW IF YOU ONLY HAVE AN INQUIRY. DO NOT USE IF YOU ARE MAKING A PAYMENT.

CUT OUT AND RETURN THE VOUCHER AT THE BOTTOM OF THIS PAGE IF YOU ARE MAKING A PAYMENT, EVEN IF YOU ALSO HAVE AN INQUIRY.

The IRS address must appear in the window.

0248164799

BODCD-TE

Use for inquiries only

Letter Number: Letter Date : LTR4168C 2019-09-19

Tax Period

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A NEW LEAF INC DBA A NEW LEAF INC 868 E UNIVERSITY DR MESA AZ 85203

INTERNAL REVENUE SERVICE

CINCINNATI OH 45999-0038

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The IRS address must appear in the window. 0248164799

BODCD-TE

Use for payments

Letter Number: LTR4168C Letter Date : 2019-09-19

Tax Period

: 000000

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A NEW LEAF INC DBA A NEW LEAF INC 868 E UNIVERSITY DR MESA AZ 85203

INTERNAL REVENUE SERVICE

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